

Randolph Sheppard

June 2nd, 2017

FRANK GAFFNEY: All right. We have a quorum now so call to order. Roll call.

SHELLY LEJEUNE: Shelly LeJeune, Baton Rouge.

LEE FRAZIER: Lee Frazier, Fort Polk.

EMMA PALMER: Emma Palmer, Shreveport.

EARL HEBERT: Earl Hebert, Lafayette.

FRANK GAFFNEY: That's it on the roll call. Welcome everyone. Opening remarks by Steve.

STEVE DEBRUHL: I want to welcome everyone. Probably our last meeting here at the Cedarcrest office. Everyone is moving out of this location to save the people some more money. Everyone who was in the state office location has moved across the street to the annex at LWC and everyone is moving from here to the old state office facility. Time frame on that is the next 60 days. Or we can always come to New Orleans. Speaking of changing personnel change, Shavon at the last meeting our new RSMA she has resigned and moved back to Seattle Washington where she was from. Mark has put into the system, we will be able to fill that position hopefully in the system on the civil service website soon. If you know anyone who might be looking for a position as RSMA you can recommend anyone.

But we do plan on filling that position as we go forward. That's about it for me. Under the old business we'll address that as we go. Also here from the agency we have Kevin Monk, blind services director. Mark Martin, director of rehab services. Michelle Duncan RSMA and Shawntay live and in person. And Lynsey is here taking notes for us so please try to identify yourself so she can make sure she knows who is saying what. She does write down everything you say so be careful what you say. I learned that myself. With that, back to Frank.

FRANK GAFFNEY: Next is introduction of guests. Pam Gaffney, Shreveport.

MARK MARTIN: Mark Martin, LRS.

EILEEN: Eileen, Fort Polk.

LYNN BLANCHARD: Lynn Blanchard, Lafayette.

HERBERT READO: Herbert Reado, New Orleans.

BRIAN WHITE: Brian White.

FRANK GAFFNEY: Review of agenda. Two things added to new business since this was written up. Lee wants to speak on Fort Polk. That will go under new business and John wants to speak on something that will go under new business. Approval of corrections of minutes. It's word for word. The transcript comes into me and if somebody else wants to listen make sure we have your email and I will gladly send it to you. It's a good bit of listening. Then the

minutes. Now we're starting with old business. First thing is Pollock Federal Prison which is Steve.

STEVE DEBRUHL: Pollock Federal Prison. That's the one we talked about in the past. We have a meeting set up with the warden on the 20th of this month. Mark and I. Kevin will hopefully be able to go, may have a conflict. We've told them we want to explore the opportunity of making that a manned location. They seem to be open to that. They have been on lock down for the last two months so you can't go up there when they are on lock down. Might be a window where they unlock it and we can go on the 20th. Hopefully they don't implement a lock down when we are back over there. That's where we stand with that.

MARK MARTIN: Pollock is a federal prison like you know and it's one of the-- it's a very dangerous prison. A lot of time on lock down due to inmates stabbing or the people that work there. The corrections officers if they don't give me a vest like the girl had when Kevin and I went last time I'm not going in there. A lot of stuff happens. If we could just get the vending at a minimum. I was amazed at like the visiting area when they do have visitors come in. They have everything in those machines from ice cream, to chicken wings, to nachos. Things the inmates don't get, their family does. The lady says those will be empty after the day. I don't know if I would want

a stand up in there.

STEVE DEBRUHL: I've been talking to the owner of Lee Dee Vending who currently has the location. It did right at hundred thousand dollars in gross sales. The way the commission structure was structured was done prior to we got here. We've been getting hosed. Once we gave the idea that we're going to do it ourselves, then they came back and they were going to give us a much more aggressive commission rate. I pointed out to them we should be dealing with Lee Dee and not them. The problem too I sent them an email back and it got bounced back put on delay because of the lock down. Sometimes you send an email may not go through for a couple days. The guy from Lee Dee he really wants to keep it. He said he would pay us instead of paying them. Whether we decide to make it a full service location or redo our deal with the commission definitely going to increase our revenue from there. One thing about the lockdown Kevin and I were talking about, this is what the guy from Lee Dee tells me, once it gets locked down he can't go in there and get anything out, they can't buy anything. He's had multiple times a lot of spoilage because last time they were on lockdown for over three months. So everything he had was in the machine except for what the guards can get to. The vast majority of sales happen on Friday, Saturday or Sunday. There's

three facilities. They have visitation some on all three days, other ones on two days. That's the only time the visitors have access to machines to provide to the inmates. No visitation, no machine sells.

FRANK GAFFNEY: That lock down do they lock down just the high max or?

STEVE DEBRUHL: Three different facilities. Usually the big one is on lock down. Max, medium and minimum. The minimum security was locked down. They do that I think it's a prison, assert their authority. A new warden came so I guess the first thing he did was lock everybody down. New sheriff in town.

EMMA PALMER: Steve, the manager come do they have to have a background check on them too?

STEVE DEBRUHL: I would imagine so. For us to go there we had to send them a background check to visit. That would be a definite criteria.

KEVIN MONK: Stamp our hand with infrared stamp, pass it under a camera, in and out of the thing. It was pretty high security.

STEVE DEBRUHL: Before we got there we had to email a form for all three of us with social security numbers and stuff.

MARK MARTIN: And VR we deal with the state prison that would be a beautiful thing if we could get the state

prisons. I deal with a whole room full of inmates like this. I don't know if we would go in that federal prison and do any voc rehab. They have asked us to do that. If we start working with the individuals that are coming out, if we ever get any money to open order of selection we could start working with those individuals to get them employment after they get out, the ones that have disabilities. Then we could really look at leveraging the way. We have Randolph Sheppard in there as well as doing voc rehab. We're looking at that as well. They've asked us to do that. That's it for Pollock from me. Tell them 3X vest for me. They put them on and don't give them to me. Hers was tight. Little bitty thing, wasn't scared of anything.

STEVE DEBRUHL: I think she was scared of losing those vending machines. This deal was set up a few administrations ago. When I first started getting those checks. As I started exploring it I told them we were definitely getting the short end of the stick and renegotiating. Either do it ourselves or deal with the vending company. Either way we're on it.

FRANK GAFFNEY: The checks were very small. I didn't even know who they were.

STEVE DEBRUHL: Basically he's been paying them 2,000 dollars a month what he told me. Five percent of sales or

2,000 a month. Which really equivalent to about 24 percent, the gentleman Lee Dee informed me. The guy you know Frank, the Cisco vendor.

FRANK GAFFNEY: Vistar. Richard.

STEVE DEBRUHL: He was honest about the challenges. But he really wants to keep it. I told him it was our decision to make what happened out there.

FRANK GAFFNEY: Any questions? Moving on. Resignation limits. That same thing we discussed we need to get the letters made up and the RSMAs go around and have everyone sign for it. Change from two weeks to a month. If you resign a month notice. Two weeks just doesn't cut it. Everybody we all voted, it was all agreed and the state agreed. Got to get out and sign so nobody can say they didn't know. It needs to be copied for them and copy put in their file.

KEVIN MONK: All right. Make sure we do that by next meeting.

FRANK GAFFNEY: Any questions? Moving on. Hale Boggs which would be Steve.

STEVE DEBRUHL: A lot of delays with security. Actually should be open with a snack bar downstairs probably next week. The woman she repainted the whole location, hired people to work in there. And she's going to load stuff in over the weekend. Working with GSA to have that snack bar

up for service. Start paying us like 300 bucks a month rent. The thought process there if it gets to be a booming location I got a 30 day out on the agreement. We will take it over at that time. The vending machines getting commission checks steadily increasing so you have Hale Boggs and next door is wisdom two machines in that court house and four machines across the street. They have been averaging around 1,300 dollars a month on the commission checks which is not bad at all. That's up from when they first took over the first check was like 600 dollars. It's doubled over the last 5 months. Long Leaf doing a good job with the machines, keeping them well stocked. Haven't had any complaints with GSA which is a good thing.

FRANK GAFFNEY: They're using the credit card readers too. All right, any questions? Moving on the next one update on LWC. Just a continuous question just see how they're doing.

STEVE DEBRUHL: Probably 20 people from state office moved across the street. And then we're going to have roughly 45 people from this office moving into state office. A whole new population base over there. Right now micro market kind of holding its own, not really breaking records. We might want to revisit it once all the moves take place. Maybe putting a manager back in there. We



originally set up with Cedric to work in conjunction with the micro market and have a manager on site. That might be an opportunity I think we can revisit. Especially if we get these other people over there. Right now status quo.

MARK MARTIN: You know some of the things that would go over well, and I've talked to Kevin about this, is having at least like a salad bar tray, like they can pay by the pound. A lot of people like salads over there. I actually just joined cause they sent me the link of this major menu thing, and that's what they use. Because remember we've been fighting ever since we've been there direct competition. It's major menus and it's the van. The van pulls up out there and there are people that are waiting to get, and it's a 5 dollar lunch with a drink. It's a can drink and different every day, meat loaf. I've never eaten it. Anyway, people that wait out there for that. That tells me there's a need. But first of all we have to start calling the health department on that van see what they say. They've done that before. That van runs all over the place. There is multi of those vans is what my understanding is. A big operation operating out of this small place on Florida Boulevard. We moved over as a fiscal to help try to save money and this lease runs us a little south of 300,000 a year. And so obviously we can't put all those people in the office that we were in

on 22nd street. So what we are going to do is we probably will end up moving our Randolph Sheppard management analysts up to the 3rd floor with us in that other building instead of being with this one. We're going to take rehabilitation counselors. This building has to cover 11 parishes. It covers everything to the east except St. Tammany which is covered out of New Orleans. And it covers everything Point Coupee, Ascension, all of these parishes. And so what we are trying to do put a couple counselors for example in Hammond that are from Tangipahoa Parish. And so we're setting them up. And it's in line with WIOA. We want to be integrated into the one stop career solution centers that LWC runs. We're trying to put people so it's not that many that are going to move in that building over there. Since I'm talking I wanted to talk briefly about your Randolph Sheppard management analysts. I will and Steve will be able to replace the one that just left. But I have to let you know what is going on in LRS. Right now we have not made anyone permanent in about the last seven or eight months I guess. And what happens is people come work for us and they work two years and we tell them goodbye. You can't become permanent. That's LWC since the new administration took over. That's a policy. And so number one it's going to be we've let go, to give you a kind of an example, we had

about 378 in 2010 prior to moving in we had 326 employees and we're below 200 now. That's including Randolph Sheppard. And by June 2018 they are going to be down in the 175 by July 1st 17, excuse me. This fiscal year, next month down around the 175 range. Just to give you an example we have 13 counselors for all of New Orleans. How does this affect you. Obviously we're not servicing anybody, we're broke right now, we have no money. All orders of selections are closed. We're not going to be able to feed in the pipeline anymore Randolph Sheppard trainees or wanna bees. That's very disturbing. But this trend of losing employees I want to tell you why because we fund Michelle's salary out of Randolph Sheppard is the only reason I am able to do that because we don't have any more money. But it's significant and it's not looking any brighter. Y'all all watch the news with the state budget. I don't know what they're doing. I don't want to go there. But when you talk about, when I give you that so you got staff, the same thing happening with clients. In fiscal year 2010 we worked with 29,115 consumers who LRS worked with. In fiscal year 17 working with about 17,000. That's more than 12,000 clients we're not working with anymore. That's significant. People with disabilities this is hurting. It's going to be a ripple effect. It's going to hurt the Randolph Sheppard program. We won't be

sending anybody for training unless they are already in the system and have a plan of services. I will get off that until I get to the budget. To top it all off in 2015 we had 134 people on the waiting list. We currently have over 4,000 on the waiting list. That means when we open order of selection one if we ever get any money to open order of selection one you're going to have these people it's going to be opened by date of application. Cause we still have to take application because of the law. VRs in a bad, bad way. Just going to let y'all know. But Randolph Sheppard's still hanging in there tough. When I became director six years ago they told me Randolph Sheppard would be broke, the trust fund would be broke in two years they told me. That program will be shut down. Y'all are rolling. Congratulate you on that.

SHELLY LEJEUNE: You did say the ones in the system now to be trained will continued being funded.

MARK MARTIN: Once we closed order of selection on February 22nd of 2017 only those individuals that had plans written on them, IEPs were, they are the ones that we're working with. In other words, the blind caseload if you had some people that had applied, had even been determined eligible when we closed order of selection they moved to the waiting list because they did not have a plan of services. If someone applies right now we take the application, we

determine their eligibility, put them in whatever order of selection they're in and they're on the waiting list. It's the same thing. They would have already had to have a plan developed and we can write amended plans. We will continue to serve those ones we're serving until we open order of selection.

STEVE DEBRUHL: We do have a manager in the second leg of her on the job training in New Orleans. She worked with Tony in city hall. Right now she's staying with Lee. There's another gentleman Mohammed going down to city lane. Used to own, regional manager for Hardee's Hamburgers and Burger King for a long time and lost his vision. He's got a lot of food experience. He's in the pipeline right now. Like Mark said that was like the day of we got that plan and then the next day closed the section. He made it under the gun.

LYNN BLANCHARD: Just to put it in training prospectives the guy he just said we just got the authorization for him. According to what Mark's saying that's going to be the last trainee until further notice.

FRANK GAFFNEY: What about the lady from Monroe?

LYNN BLANCHARD: That's Leronica. She's in training right now. But we had someone that was getting ready. Tracy Jackson was trying to get in the program and they cut, they closed selections right before she got to meet with

the RSMA. She won't get trained. I was holding her a slot in July that this other guy is probably going to end up taking.

STEVE DEBRUHL: That's why it's important all managers take care of business. That's part of the challenge. You want to go out and get new locations, but we have to have people to manage these locations that we have. Figure out what's the best way to grow the locations we have and do a better job there. That's the status of what's going on.

FRANK GAFFNEY: Any other questions? The next thing on the agenda it says reimbursement of travel, but it's reimbursement of registration for the conventions for training.

STEVE DEBRUHL: Expound upon that again.

FRANK GAFFNEY: We talked at the last meeting whether we could get the state to pay for registration fees for Sage Brush, Blast, Randolph Sheppard like this year it's in Reno. It's all training that is recognized by the federal government that has to go on the forms.

STEVE DEBRUHL: Just the registration, not the travel.

FRANK GAFFNEY: Just asking for minimum.

EMMA PALMER: Since we were saying it was like upward mobility.

STEVE DEBRUHL: I think we agreed to that. I guess do a specialized reimbursement form maybe just for that. Do

they give you a receipt or something?

FRANK GAFFNEY: Yeah, they send you back an email.

STEVE DEBRUHL: That's the biggest challenge when you send stuff across the street to get paid. If it's 10,000 dollars to ABC trucking they'll pay that in a second. But if it's 150 bucks to Herbert Reado an individual they scrutinize that stuff. As long as we're tight we can get it reimbursed. Definitely have to have the receipt. Maybe even an agenda add in there too so they can look at that. Justification. As long as there's rationale and documentation to go with it shouldn't be an issue. Shawntay maybe wants to give everybody a copy before we leave and do it just for this one. You're talking about going retroactively going to Sage Brush or going forward?

FRANK GAFFNEY: That would be great.

STEVE DEBRUHL: That was February.

FRANK GAFFNEY: That would be great.

SHELLY LEJEUNE: Then you got the RSMA coming up July the 4th and then you got Blast coming up September 12.

FRANK GAFFNEY: Recognized by the federal government for approved training.

STEVE DEBRUHL: Usually it's 60 days is cut off. Right now because of the fiscal year. So going forward.

KEVIN MONK: We will definitely report back on that one at the August meeting. Definitely.

STEVE DEBRUHL: Shawntay is here with the forms. I have to sign them all so it's best if we can get together after the meeting be as good as you can. I can sign them and Shawntay can take them over there. Again, got to have the odometer reading, the mileage, the receipt. Pretty good about paying, just got to make sure we got everything straight.

FRANK GAFFNEY: Did we find anything on Donald Aroby?

MICHELLE DUNCAN: His was mailed to him the same time.

FRANK GAFFNEY: He never received it. Whatever we got to do.

MICHELLE DUNCAN: Can we verify his address?

SHELLY LEJEUNE: His address is correct.

FRANK GAFFNEY: Steve sent me his address and I called him and it was the correct address.

STEVE DEBRUHL: That's a pain. Aggravation we don't need. If we all get set up on direct deposit that's the way to do it.

FRANK GAFFNEY: Don's not here today cause he had a death in the family. I told him stopping the payment and get a reissued check later and he was happy with that. Next thing on the list is golf carts which was John. I guess that would be Kevin. John still wants to know state policy on golf carts.

KEVIN MONK: We do not have a quote unquote official state



policy on golf carts. We have had conversations about it. I believe they're going to have to be separately insured by the manager. Obviously I don't think it's a good idea for our managers to be driving golf carts. Especially on state property. Have to just say that, got to go on record. I had a conversation again with our attorney about a week ago and we are definitely looking into it and we will take any recommendations that you guys have definitely to heart on how to move forward with that.

LEE FRAZIER: I can give you an update on federal locations. I've got a golf cart, several of them, and the provost marshal will not approve unless you have a driver's license. So my golf carts stay on my ranch.

KEVIN MONK: I don't see how you can get insured.

LEE FRAZIER: It will insure through my vehicle insurance. My company truck.

EMMA PALMER: Like they were saying somebody like Sam that's been doing it for years how would he be able to maintain his location without that golf cart.

KEVIN MONK: If we would do a policy the policy has to affect all, not just certain people.

FRANK GAFFNEY: I was considering this insurance we have now is in my name as head, but I was thinking about putting out a letter with the next insurance, the liability insurance would not cover golf carts or liquor

sales under our policy.

SHELLY LEJEUNE: Meaning if you want to do it you're on your own.

FRANK GAFFNEY: That's between you and the state. Not going to cover it under our insurance.

JANICE FOSTER: The Department of Corrections a lot of different buildings and I have a golf cart, but insuring the golf cart with State Farm my house insurance. And I asked the man already he says it was okay.

EMMA PALMER: That's the way I think the state should go with it that if you're going to drive you have to submit to them that you have insurance and it's under your own.

STEVE DEBRUHL: Where do you stop with that. John bought a truck to do vending machines, do I need to get John to show me his insurance on his truck or Frank's truck. Herb has a vehicle do I need to check him.

FRANK GAFFNEY: Law says if you have a vehicle it's on the road you have to have insurance.

STEVE DEBRUHL: If you get in a wreck pulling out of the parking lot there and you don't have insurance am I responsible, is the state responsible.

SHELLY LEJEUNE: What does your personal vehicle have to do with this?

STEVE DEBRUHL: You use it for business don't you?

SHELLY LEJEUNE: My truck is under my business, but I have

my own insurance.

STEVE DEBRUHL: How do I know that? Show me your papers.

FRANK GAFFNEY: I got my card in my pocket.

MICHELLE DUNCAN: That's what Steve was saying. If we have to ask for everybody to show insurance on the golf carts do we ask each manager to show insurance on their vehicles they're using for.

SHELLY LEJEUNE: If you want to see it that's not a problem. In order to use it on my income taxes that's why I put it on my business now.

FRANK GAFFNEY: Basically I don't know if you have to ask each one, but if they have the paper this insurance will not cover it and then something happens.

SHELLY LEJEUNE: The issue here is not your personal vehicle, it's golf carts.

KEVIN MONK: The thing I'm trying to determine y'all, and working through legal, because of the fact we're at various state agencies is there a uniform state policy on operating a vehicle like that on state property. Is there something out there that would cover all state property or do we have to go by what the particular property says which some may be more strict than others. Or do we need to make a policy and hope that it covers whatever else the managers are going to encounter when they're out there. That's what we're trying to figure out.

SHELLY LEJEUNE: Whatever you figure out each manager is going to have to have their own individual policy on their golf cart.

KEVIN MONK: Yeah. I believe that.

SHELLY LEJEUNE: Okay maybe five or so years ago they had something call the Jim card basically the same thing. Now you have to have a driver's license. Before you didn't. You do now. And a license plate.

MICHELLE DUNCAN: But if you have a manager that's driving the golf cart are y'all going to allow that, a manager driving it. He doesn't have a driver's license.

SHELLY LEJEUNE: That's true, I agree with you.

FRANK GAFFNEY: You can't have a driver's license and be in the policy, the program.

MICHELLE DUNCAN: Right. But you're allowing him to drive a golf cart.

FRANK GAFFNEY: Truthfully you don't have to have a driver's license to drive a golf cart. You can't go on the road with it.

LEE FRAZIER: Golf cart is a non vehicle recognized on the byways. Now on private property or such like that it is available to do so with permission. But I would suggest that if you have a golf cart you're operating under your business then you have, and it is insured through your company vehicle, then that policy should also be on that

golf cart.

MICHELLE DUNCAN: I think you should have approval by the person on the grounds. A written approval they're allowing you to drive that golf cart on their grounds.

SHELLY LEJEUNE: And you're libel for anything, not them.

MICHELLE DUNCAN: Correct.

SHELLY LEJEUNE: And it's got to be a totally different policy.

KEVIN MONK: Depends on the attorney.

FRANK GAFFNEY: What boils down to it on our insurance is that if something we cover and something happens everybody in the policy suffers.

SHELLY LEJEUNE: I can assure you if it ends up on our policy a lot of people will be dropping it. Because I am not going to pay for somebody else's golf cart.

FRANK GAFFNEY: Like somebody asking about liquor sales. I've checked with our insurance company and they said not no, but no, no. Now they said you can get it, but then everybody's policy would go up.

MICHELLE DUNCAN: They should do a separate policy.

SHELLY LEJEUNE: If they want it that bad it's their business.

STEVE DEBRUHL: Their business is our business. Every location people have it's part of the program. We went round and round about this selling alcohol.

SHELLY LEJEUNE: We're not licensed to sell alcohol.

STEVE DEBRUHL: Say if you want to sell beer happy hour you go out and you get yourself a beer license.

FRANK GAFFNEY: As far as it goes we have to have majority vote. So it's not state. We have to have a majority vote of all our members to say they want to pay the extra money for a liquor policy.

STEVE DEBRUHL: I don't care about that. I'm going to go get my own insurance, my own liquor license, some beer babes and I'm going to sell beer on the footsteps people get off on Friday we're going to have a party.

SHELLY LEJEUNE: Let me know when you open I'm coming visit.

STEVE DEBRUHL: I'm talking about you. Even I don't see how you would avoid liability if something were to happen. Just like Kevin dealing with this woman fell off the chair. We had nothing to do with that, but he's still being sued, we're being sued because of that.

FRANK GAFFNEY: The state's going to get hit in anything. No matter who has the insurance.

STEVE DEBRUHL: The reason Shelly is there because the state is there. Different thing free standing, not using any of the states resources. The services of the host you know.

MARK MARTIN: But I can promise you, no state employee is

going to want to hang out and drink beer down there when they could go home. They rush to that door when it's time to go.

SHELLY LEJEUNE: I don't know Mr. Martin. I've seen parties in the past. I don't know how they got home.

STEVE DEBRUHL: That's exactly my concern right there.

SHELLY LEJEUNE: This is during hours when I worked at the annex I can promise you.

FRANK GAFFNEY: Any question on that? That was John's deal, but he isn't here. Next thing is constitution and bylaws which is the same thing.

KEVIN MONK: I had a conversation with Cynthia, she's the attorney, as recently only a day or two, she thinks all we're going to have to do she thinks it's on the secretary of state's website. But she's going to verify that for us. And she thinks all we're going to have to do is submit a new copy to them and make it official. But she's going to verify that for us. I had followed up with her after the last meeting. I'll follow up again.

FRANK GAFFNEY: Moving on to new business. We added Lee and John. John is not here so I will give the floor to Lee.

LEE FRAZIER: Yes, sir. I want everybody to know that the operations of Fort Polk has never been public, the intel has always stayed at Fort Polk. But in speaking of the

most recent upset and the judgment of the selection committee I am not blaming or wanting to hurt anyone. But Joe Blackstone, Bruce Markwits, and most of the people of who the SLA Mr. Martin, Mr. DeBruhl, Mr. Kevin are all familiar with has approved me to give some insight to said operations that way everybody is on the same page. Only way I know how to do this is start from the first when I took, when I walked on the base July 16th of 12 after many court dates. Yeah, we were-- the advertisement said 3 quarters of a million dollars in revenue. It was every bit of that. And I did good. The company did good. In fact, the company did so well, the company being Lee Frazier Enterprises and BCI, sub claimed Frazier BCI. It is named that way because Lee Frazier Enterprises got the majority of the profit volume. Fifty-five percent versus forty-five percent. And then 5 of that percent of the BCI is forwarded to the trust fund. That's how the trust fund used to get 30 and 40 thousand dollars a quarter. But to date, and I'm thinking several, Mr. Monk may be aware, Mr. Martin may be aware that the new administration of the army since the new president has come in the army is looking to cut back, save money in their words. A G4 in the brass building, the building 350 where all the big dogs live has submitted in 2016 Steve made the comment sometime ago that we were not making any money. Because



the G4 and the DOL was experimenting on how in my position how bad they could hurt us, how much money could they save themselves by not giving us revenue. The statistics were in 2016 they were forcing us, excuse me, they were ordering us to serve two lines in the d fat of 7303 alpha. D fat is dining facility, alpha meaning A 7303A the primary dining facility. That dining facility makes at that time we served three meals a day seven days a week. At a gross cost to the army of 9,500 dollars per day. But when they started okay 9,500 dollars a day gross sales, but our overhead cost was 4,800 dollars. Well that don't sound like a bad profit. But when you single line this d fat dining facility 16 people has to work. They're all union wage, the minimum union wage is 13.25. It's not 7.25. And so when you double line, serving two lines it's supposed to only come in at 1,500 troops to go into a double line serving. But they had us do it at 800, 900 and at one time we maxed it out at 2,500. And the army blew up because they say the d fat max is at 1,500. Well Sergeant Major Bennett and myself purposefully overloaded that dining facility and it will hold 2,500 people. But when we double line that facility then the cost of operation doubles because you got 32 employees instead of 16. So then our cost of operation would go from 42 to 86. The revenue, the 9,500 because we were double lining the

military says, and Mr. Gosseman was the one in my office telling me we are using your contract not in your favor. So our revenue of 2 line serving went to 6,000 dollars. We got an 8,400 dollar cost and 6,000 dollar revenue. It don't work. And Mr. DeBruhl made the statement during the interview of this year y'all didn't make any money. That's the reason why. Now the new administration since the new President has come along the G4 in building 350 has down sized us again. We serve now two meals a day five days a week. Closed on all holidays. Monday we were closed for Memorial Day. We have never closed for Memorial Day. So in that fact our net revenue from the army went from 9,500 to 4,400. But our operating cost is at 6,000. So reluctantly Fort Polk gold mine is no longer a gold mine. Now we have won, to get back on the pros, we have won, Frazier BCI has won five first place dining facility trophies from Fort Bragg as the judge five years running. Now the judging this year will be in November as it has always been. I'd like to win it again. I say I like, the new manager Mr. Reado would be very honored to win a 6th running trophy. But if we can keep our employees working to their full extent because they are all running scared they're going to lose their job. Mr. Frazier you're going away. I said yeah, I have to go away. What about BCI, BCI is still going to be here, you

still have a job. But their hours has been cut back, their pay has been cut back. I mean their hours have been cut back so their pay rate is cut back as well. Normal operations. To keep it short and sweet. In fact, 2016 my taxes my CPA went berserk. I've got my 2016 tax form right here. You're welcome to look at it. I made 35,000 dollars last year. A lot going from six figures a year to minimum wage. I have even attempted to help the new administration and the army look at the 7303 alpha dining facility in a better light because I am a master wood worker as some of you may know. I have taken me and the program manager Mr. Odis Green was looking for some odd but different, but beautifying something in those, this color green walls throughout this 12,000 foot dining facility. I built appliques three dimensional out of wood for the army which is our primary resource, air force the secondary, marines and navy. And all hung them on the wall. Gives it a quite of a conversation piece. Yet DOL, Department of Logistics loves it. But DOL is not the one that does the judging. And so I am hoping that Mr. Reado, if in fact he still decides to take this on, it will assist him in winning another first place prize. With that the G4 is telling Bruce Markwits, Joe Blackstone, myself and my program manager that this cut back seems to be working for them. They don't seem to be concerned

about us the contractor. And so it may last a few months, it may be permanent. That at this point I can't tell you. But I can tell you the end of this month there is a rotation coming in. A rotation is a group of soldiers from, I can't ever remember their name, anyway, 6,000 soldiers coming in and it will be our last rotation for the year. That comes straight from Mr. Gosseman. The only one scheduled. There is things that happen special forces come in and nobody knows nothing about it. We're not supposed to know anything about it. But how do we not know cause we're called out to the fob to feed. Annville is usually where the special forces train. That's 45 minute drive from the dining facility where we cook the food to serve at Annville. On a good day you can get there in 45 minutes. But any case that's optional. But for those of you who think Fort Polk is a gold mine it once was, it's no longer unless it changes again some more. I open the floor for questions. Herbert you should have a dozen or two.

HERBERT READO: Not at this time.

FRANK GAFFNEY: Any other questions? Next thing was John. John's not here so we skip John. Senate bill 143. An update on it.

KEVIN MONK: Senate bill 143 was a bill, for those of you who haven't heard, it would essentially allow the state

parks to go in and put in like zip lining and horseback riding and maybe things they aren't doing right now and let private companies come in and bid on it. And part of the terminology in the bill, and Steve caught this, I didn't catch it. He was watching and he caught the whole thing. Was they had concessions in there. And we were like whoa, we have vending machines obviously at some of these facilities. And certainly if business increases due to all these activities they're doing we would like a shot at you know maybe selling some food to these people that are coming to the state parks. We have gone out in the past and we have looked at various parks in North Louisiana and we have basically turned them down in the past because we just didn't feel like it was lucrative enough. The LWC, the administration really jumped on that and really got on it. And many thanks to our general council Rob Rue who really stayed on it and got language in the bill introduced to protect the Randolph Sheppard priority. And so it specifically says Randolph Sheppard is protected. They do recognize it. It just got through the final time at the house. I believe now it's ready for the governor's signature and by all indications he's probably going to sign it. That was a real win.

MARK MARTIN: A huge win. I think it will allow us to have more partnerships. What they are trying to do with these

state parks is give people something to do. I don't care if it's a lazy river. Y'all familiar with what that is? It just rolls around different things. There are these companies that's been wanting to come in, but since it's state property they won't allow it. We're going to be right there with them when they come in. But we need to get some people in the pipeline so that we don't look like, you know. I've always been a VR man and that's about getting people jobs. Well sometimes you get people with disabilities jobs and that business owner that you are dealing with something occurs and they don't ever want anybody else with a disability to come in there. Or even worse than that is they have jobs and you don't have the people to fill them. They call me up okay I hired somebody with a disability from you. I got three more jobs, can you send somebody over. This whole building I couldn't find three people with clients ready to go to work in this particular area. If you're going to say you're going to do something we have to have the resources to do it, the people to do it. And right now we're sending nobody through to become young Randolph Sheppard vendors. I can't harp on that enough. Because opportunities are coming up pretty good from where I'm looking. You got Pollock Prison, if we can get in some state prisons if we can. But we got to feed this program

man. I'm afraid it will run out of people before we run out of money, I promise you. That's sad. I appreciate people like Lynn Blanchard who goes down and testifies at the legislator who lets them know what's going on. Tremendous advocacy. Not only for individuals with visual disabilities, with all disabilities.

STEVE DEBRUHL: And specifically Randolph Sheppard. He did mention that so I appreciate that.

FRANK GAFFNEY: Lynn spends a lot of time down there.

EMMA PALMER: He's just partying.

MARK MARTIN: They know him.

BRIAN WHITE: Sounding like a person can have more than one facility.

MARK MARTIN: I don't know. Everything is leaning our way for more opportunity in this program. And yet we're not putting anybody in these opportunities. You know because everybody right now we've got more locations than we got vendors, right. We really need to figure that out. And what we're doing Steve is constantly rolling up on people, he'll roll up on anybody. He rolled up on state police where did your machine go to. Steve will roll up on anybody and flip his badge out and say I want to talk to you about your coke machines. He is getting opportunities. But now with that legislation I just really feel good about it. I feel good about the state

parks doing better. Us being right there and having that priority. Because some of these state parks pack them in all summer. You can't get a reservation because they are full. There is money to be made there for sure. We're going to keep on that though. But Rob did a terrific job with LWC. He's our executive council.

FRANK GAFFNEY: I did on behalf of all blind vendors and committee sent him a thank you email that we totally appreciated it.

STEVE DEBRUHL: It's good to have support.

FRANK GAFFNEY: I was sent one notice on state park up in Minden, but the requirements they wanted we couldn't make any money. And it was only like six months out of the year but you had to add a storage building and you had to have all this different stuff that you couldn't move to another location and use it any place else. So for six months it would just sit out there and they would not be held responsible for any theft and you had to give them your register sales every day and you had to sale their t shirts and stuff. And I think the t shirts sold for like 10 dollars and you got one dollar. But if one t shirt walked out the door then you had to sale ten more t shirts to make any money.

STEVE DEBRUHL: The problem with state parks too is they're located out in the woods. A lot of times they're not on a



transportation route. Part of the challenge too if a blind guy gets it he's got to get to work. A lot of these guys are in remote areas. As long as we have vending machines we'll maintain those. Any increase in business will be increase in sales. I don't see how we could really get hurt. We'll just keep an eye on things make sure they don't try to circumvent us.

SHELLY LEJEUNE: Frank, I would like for Lynn to give us a little bit more information on what senate bill 226 Lynn. The one the trust fund was hidden in.

MARK MARTIN: Remember she voluntarily deferred that one.

LYNN BLANCHARD: It's dead. It's ironic really because Senator Hewitt on the finance committee had two bills 187 and 226. I think the 187 has to do with performance indicators, talking about some new measure of testing where the programs are. And the 226 had to do with taking on statutory dedications and basically dividing them all up and put them under state departments. And yeah the trust fund was hidden in there. We found out at the last minute that it was stuck in a section in there. But she is for now deferred it. But the thought is that is going to come back around next year.

KEVIN MONK: Or in the special session.

MARK MARTIN: It could.

LYNN BLANCHARD: I know we had a conference call with the

other senators cause we all stay in touch and had a brief conversation. I think the key to that is going to be to educate them to understand why certain money should stay where it is. Because by it being protected you can't pull from it. And when it's in the general fund, and LRS can be a testament to this, it just disappears. The irony is when I testified Saturday for LRS of the 4 senators that were left by the time I got to testify of a 15 panel finance committee the only senator who had questions was Senator Hewitt about where the money had gone for the interagency transfer and why the money had disappeared and they were going to look into it. There's a lot of stuff going on. But they got so many bills I don't how those guys keep up with them to be quite honest. In all fairness that's a lot of stuff they're balancing right now. It's going to come back around. We're going to really have to-- and I will tell you guys from a personal standpoint. You guys, and the ones who came with us that day I want to thank you for coming out that day we went there for those bills. But I think we need to be seen more. We're not seen enough. We're going to have to man together and really have an agenda, what we want to accomplish. It's about bodies and talking personally to your senator and all. Because if not they're not going to know what to do, they're not going to care. Look, persons

with disabilities are not a priority in this state. I'm sorry, that's just the way it is. That's an ugly truth to hear. I've been doing this too dam long. It's just not a priority.

SHELLY LEJEUNE: On behalf of the committee and Randolph Sheppard we want to thank you for spending a lot of time at the capitol.

LYNN BLANCHARD: That's fine. Y'all talk about partying, we're going to have to set up a party at the end.

MARK MARTIN: Let me say this, and Shelly you were there, I was watching, you can watch these things on the internet. You pull them up and you can see everybody. And everybody on the back row had a cane and that was powerful man. They didn't like when they were trying to take some money away from our blind facilities basically around the state. But it's powerful. First of all they didn't want the ponies, they had something in there about horses and they had a tremendous lobbying on gambling horses. I told somebody they didn't want anything to do with the horses and didn't want nothing to do with the canes. They just left us alone and voluntary let it go. But there are too many people interested in that because they want to see stat debt funds cut. They want to come take your money that's in your trust fund and give it to somebody else. If they would do that and give to voc rehab we may could

work something out. I'm just playing with that.

KEVIN MONK: One thing to keep in mind with this is the amount of money that it appears to be in the trust fund that would be accessible they can't take the federal money. The money that's coming from federal locations because that is spelled out in the federal law what to do. So they could only have the money that's from the state locations to do which is probably the bulk of the money going into the fund. But still it's not as much as what it appears they would have access to.

MARK MARTIN: They don't know that.

EMMA PALMER: What Lynn was saying they really don't look at disability. Frank and myself we was at when we go to the meeting with North Shreveport business people and Frank brought up to the representative because he was saying about jobs for these people, that group and Frank raised his hand and told him you know we got the blind and visually impaired people and they are not employed. He says well we can't help everybody.

FRANK GAFFNEY: He didn't want to talk to me.

EMMA PALMER: I think he was just caught off guard. I told Frank I am going to go and talk to him and have him come and meet our group.

LYNN BLANCHARD: Let me tell you what's even more odd about all that. We talked the day y'all were there Shelly we

talked to Senator Hewitt me and Libby in the hall before those bills hit and she was very sincere. She said I'm not trying to hurt anybody, I'm not trying to do anything. And she said at least two times you know I would think if the money were opened up we're a compassionate body and that we would certainly fund those things first. And I had to look her in the face and say ma'am I believe what you're saying, I see it in your face, I can see the pain in your face just having this discussion. But historically, and I used LRS as an example, I said historically they have never paid to fully fund LRS. It's hard for me to think you're going to do the same thing because you feel that way. And I said the other thing is you may not be here two years from now or what if it's another administration, or what if it's somebody else. All those priorities shift and change. And again, a lot of you state workers been here longer than me, but I've been in the field for almost 24, 25 years. I don't think since I've been involved they have ever fully funded LRS. Just over the last what six years from 2009 to 16 160 million dollars left on the federal table. Mississippi supposed to be the 50th in everything, but they get money from us. I just don't understand the prideful legislators how that just don't kill them and they say oh, hell no we're not going to let this happen, we're going to fund

this program.

FRANK GAFFNEY: You talking about that matching money?

MARK MARTIN: Yes.

FRANK GAFFNEY: I go to all the conventions and all the other states love us. Because everything we turn down they pick up.

MARK MARTIN: We relinquish, we've already relinquished about 19 million for this year we weren't able to draw down. And so and we get for every dollar we get 3.69. You give me a dollar I will give you 3.69.

LYNN BLANCHARD: A couple more years it's 16.99 in return.

MARK MARTIN: Exactly. And that's where Lynn hit the nail on the head right there. Because just like the bill with the state parks they said oh, don't worry. The attorney for tourism, don't worry about it, we're going to take care of y'all, we don't need an amendment to put in here, we know. But what happens in four years when they're not in office anymore and somebody else is going to interpret that differently if Nungesser is not the lieutenant governor. They say forget Randolph Sheppard man, here's the law. That was why it was so important that amendment get put on that bill.

LEE FRAZIER: May I make a comment. In the 30 years I have been blind dealing with the City of Lake Charles and the past and present of Baton Rouge people my assumption, and

what I've been told by sited counter parts, we scare them. We the blind scare the sited public. And we live their nightmare. Even walking on the base yesterday to get a haircut. I had two soldiers want to carry me into the. You got a broke foot and a cane, what the hell are you doing out of bed. But their empathy is good. But they're scared to death of us. People that are scared of you is not going to socialize with you. And some of them that have, be nice, be nice, some sense of help can't get to the meeting fast enough. I've got friends in the fire brigade on Fort Polk that love to come to the d fat, dining facility, and have breakfast with me or lunch with me and their concerns are what's going to happen when you leave. I said it will still be here. The crew that's coming is still going to be here. You're not going to be here, you're the one that makes the party. I says that's not my problem. So they're all writing senators, representatives, and governors and stuff. A few senators respond hey I wish I could help you, whatever. It don't matter, what's done is done. History has been made.

STEVE DEBRUHL: Let me say this. I watched, it's not like I'm watching TV at work every day, I'm doing research. That's how I found out about this. You can see a fire union or yellow shirt ladies with children with disabilities. They roll in those yellow shirts that

definitely has an effect. When they're looking at our numbers every dollar in our account represents blind people. I agree with Lynn, we should have a day or two we all go up there to the capitol and walk around.

LEE FRAZIER: October 15th and is white cane day and everybody knows, all blind people know.

MARK MARTIN: State employees can't just go to the capitol.

STEVE DEBRUHL: I'm not saying I would go. They were talking about the people who were deaf were testifying. That is a powerful time to make them look. Talk about being feared, sometimes it's better to be feared than loved. End result we want our money.

LEE FRAZIER: We could appreciate the fear if you got a blank check.

MARK MARTIN: Y'all may not know this. Jimmy Gore, I'm on the Commission for the Deaf and Jimmy Gore is a fellow commissioner and he is deaf. And what he did was he was testifying at the legislator and he told his interpreter to stop interpreting and he continued to interpret to the panel of legislators. And then he got his interpreter back because she talks when he does and he said now tell me who needs the interpreter me or you. I think it hit them hard. But the reality of the matter is because they're trying to get a couple bills through. Everybody used to have a land line. Most people now have cell



phones. And you can remember on your home phone used to say a deaf tax and that was to provide the devices to deaf people to be able to use a telephone. So now they're looking to put it on your wireless phone. He made a strong point. That's what I tell y'all when I look the whole back row were individuals that were blind or visually impaired and it was powerful. Yeah if you're around you come to Baton Rouge. Or like y'all did man, if you're in the city hall meeting in your town call them out. What about hiring people with disabilities, you know.

LEE FRAZIER: My point of when I go speak and such as this do you know how the term handicap would come out. 1931 after World War 1 and such as this everyone wore a cover, a hat, a cap and they would all stand on separate street corners taking their cap off asking for assistance. Nickels, dimes, pennies, slice of bread. That is how the term handicap came into play.

MARK MARTIN: Really.

LEE FRAZIER: I'm serious as a heart attack.

MARK MARTIN: I did not know that.

LEE FRAZIER: The term in Webster's Dictionary of being disabled dedicates one as being unable. People I am not handicapped, I am not disabled, I am just blind. And I don't fit the criteria because I am not totally blind. I

am blind in one. I just can't see very well out the other.

FRANK GAFFNEY: Under this same discussion Kevin or Steve would either one of you like to mention about, cause other people don't know about it, the federal deal with Trump.

STEVE DEBRUHL: One thing the transportation bill to privatize, give the state the opportunity to privatize a lot of these federal rest areas. Sam Hide called me yesterday. Sam somehow got my phone number. He told me yesterday he called his representatives, he called Senator Cassidy's office and talked to someone in his office. He wants more information so I got the guy's email. But called John Kennedy, called his representatives and he was calling other senators. When they hear from you they track those phone calls. That's probably the best thing you can do is call them. When you call them they track those telephone calls. Sometimes it doesn't take a lot. You get five or six blind guys calling you they want to look at them. I'm blind and I vote. Squeaky wheel gets the grease. That was an idea like so many other ideas coming out of Washington these days. Gives the state more opportunity. Like (inaudible) getting his notice of intent. They'll start taking over rest areas, what's next. We just got to try to fight to protect what we got. You got to play the blind card, play the blind card.

FRANK GAFFNEY: Any questions? The next thing on the agenda is stipend which that is Steve or Kevin.

STEVE DEBRUHL: Shawntay mailed the form just this week.

SHELLY LEJEUNE: Some of the Baton Rouge people got theirs already.

STEVE DEBRUHL: The faster you turn them back in. We're dealing with another, he shall remain nameless, but he used to be the chairman, he never did his paperwork so we're still trying to get him his stipend from last year. Can't do anything until y'all sign those forms and send them back to us. Then we want to maybe go over make and sure they were set up in lagov. Frank doesn't want to do it because he gets his check right away. Like Don is the perfect case. We've mailed multiple things to that same address and he gets it, but one time the check doesn't come. The more people that are set up on the system to get direct deposit you get your money faster. A lot easier for everybody. But start by filling out those stipend forms and mailing them back. Try to stay ahead of the game. Check your mail box.

FRANK GAFFNEY: I know last year Steve and I both worked a lot of that stipend. Shawntay and Steve kept me up every time a check was written I get a copy of it, not a copy of the check, a copy of when it was sent and everything so we could keep up with everybody cause it came in in such

dribs and drabs that it made everything harder.

SHELLY LEJEUNE: I got a lot of phone calls.

KEVIN MONK: The biggest thing y'all when you go back to your districts people start asking about that is if they've moved, if anything has changed make sure they update even if they do have the direct deposit they need to update it on that website. They're going to look at the address if the address doesn't match or anything like that they're going to kick it out. Make sure you let your people know in your districts keep that information updated.

STEVE DEBRUHL: It's not that easy Shelly.

SHELLY LEJEUNE: How about the people who have a hard time going to the website on the computer. If it's in this area Michelle can help them. How about the other areas?

KEVIN MONK: Maybe they need to get technology training or something.

FRANK GAFFNEY: There ain't no money.

KEVIN MONK: That's where we're heading y'all it's all technology. Like it or not.

MICHELLE DUNCAN: If somebody has a problem they definitely can call me. Last year I worked with a couple of them on getting theirs straight. Through the computer system.

STEVE DEBRUHL: It's not easy to do. They can always call me and I can tell them to call Michelle.

FRANK GAFFNEY: This year all but the brand new manager should be eligible for the stipends. I believe everybody's been in the program long enough.

STEVE DEBRUHL: Reversely you don't have a location and you had a location, not retired and you don't qualify.

FRANK GAFFNEY: Next thing on the agenda people who owe money be put on probation. Which I believe we were talking about past managers people moved in the past and what not still haven't paid.

SPEAKER: You skipped number three.

FRANK GAFFNEY: Redale. I was thinking John wasn't here. That was Redale merger. How does that stand?

STEVE DEBRUHL: We talked once about merging the Harvey snack bar. Really just vending machines. Two snacks and five drinks over there. Three of the drink machines are on upper floors doing very well. We talked about merging that with Delgado Westbank with the food trailer. The problem with the food trailer is Delgado their funds are tight like everybody else's. We set it up, paid all that money to set it up, but they want to move to another location. We told them if y'all move it y'all pay for it. They're waiting on their budget. They said they can't do anything till the new year, the new fiscal year. And even then not sure if they have the money to do it. In the meantime John took over the vending machines for the

location. He has the vending machines over there right now. When the food trailer gets open I guess we will reevaluate. In the meantime we put the Harvey ones out because Redale was kind of overwhelmed. Ryan Smith who I interviewed five years ago been a manager about four years on the bench he left the state, he's back. And he and Redale are good buddies. For some reason he popped up. He has actually applied for the location as the manager, full time manager. And then we have one other manager applied for satellite. Looks like Ryan will be getting this location.

LYNN BLANCHARD: Ryan Smith. So he got it?

STEVE DEBRUHL: He's the only one that applied for it.

LYNN BLANCHARD: I just want to put this out there he's been sitting out for four years so any problems he has ain't on us.

STEVE DEBRUHL: He had applied for a few of them. The bigger locations he always got out seniority. He told me he had to go to Shreveport. I think Redale is going to work with him. He lives in town. He can come over there and service machines. I walk by there every day. They see Mr. Steve walking by. They all know. Michelle will tell you. The machine out front they will knock on Michelle's door too whenever something happens. Not a real high performing location cause it's vending only.

This will get him in the door so that way he can start working up. That's one we spent the money training so I'm glad he finally was able to get a location.

MARK MARTIN: Since we're talking about machines real quick they moved us to the annex building so I bought a Diet Dr. Pepper cost me a dollar. I bought another one cost me another dollar. Bought another one. And then all of a sudden, I never brought my glasses, I couldn't see what the sticky notes were saying. Three dollars. So I just figured they cost a dollar. Well I catch old Kevin Monk getting him one and I said Kevin this bad boy's ripped me off three times in a row. He said let me tell you what it just did to me. It gave him back 8 dimes or something, 8 or 9 dimes when you push the return change. He put it back in it ripped him off. I don't know what he left with. I don't know what his deal with those dimes yesterday. You put a dollar in it just does what it wants. I don't know.

STEVE DEBRUHL: What was the resolution?

LYNN BLANCHARD: They came yesterday. He didn't have his post it note on there.

MARK MARTIN: I'm going to give it to you, don't worry about it. One extra coke for Mark.

LEE FRAZIER: Speaking of vending machines I have been working, Shelly and I, with Coca Cola International. On

base there is 384 vending machines. Yet they are divided up north fort, south fort such as and I cannot get Coca Cola to recognize the Randolph Sheppard act and to give me permission. I do not have storage area. Y'all have seen my office. What I proposed to Coca Cola, cause right now they're under full service, all machines, that the proceeds made off of those machines would come straight to the trust fund. At the time I was making good money I didn't need any extra money and I thought the trust fund and its concerns would be more able to and capable of dealing with all the blind people it's set up to deal with. As of still Coca Cola are playing ignorant with the Randolph Sheppard act. That's where it stands and with all the other issues going on I can't push it any further at this point. Coke full services all 384 machines.

STEVE DEBRUHL: Do they have any snack machines?

LEE FRAZIER: Snack machines are not allowed. They do have mini marts if you will that food service and such is bought out of. But vending machines they usually outside the barracks or in buildings and such as that. Several in the gym. Remember you contacted me several years ago about vending out of the gymnasium. But there was 16 pages of rules and regulations. There is no way to make any money in that.

MARK MARTIN: I think Steve DeBruhl needs to go pull his



badge out on the United States Army.

KEVIN MONK: There's a separate process in the federal law and regs for vending and we would have to look into that and follow that process. It's a question of going to them, requesting the permit, you know. Blah blah blah. It's different than cafeteria and so it's a separate deal.

MARK MARTIN: Couldn't we get the vending off of Barksdale?

FRANK GAFFNEY: No. I went into that years back and they advertise it in the paper. And I don't know how exactly it works, but you put in bids for it with all they have to do. I don't know. I tried to find out talking 15 years ago or so and nobody knew any answers to it. I saw it advertised in the paper.

LEE FRAZIER: You and I spoke about it two Octobers ago.

EMMA PALMER: Maybe they need to research that again. People coming and going and different people in office now.

LEE FRAZIER: The administrative changes the system can't keep up with all the changes. And there is a special allocation that has to come from Fort Bragg. Misty Heron when she was my RSMA was going to help me with it. But she was too quick to get out and so I may try to revive that conversation and see. But right now that's not on the top of my priority list.

FRANK GAFFNEY: As far as Coke, Coke don't want to deal

with us. I got one person right now in Alexandria, Alvin. They have been charging him tax since they switched companies and having to deal with that trying to get money reimbursed to him.

SHELLY LEJEUNE: I can help you with that. I know who to talk to. Steve, when it comes to Coke and Fort Polk I want to get with you. I got more information I can give you.

STEVE DEBRUHL: I would love to.

LEE FRAZIER: And being as I am big hearted and such and that's what I was wanting to do. Now we have a new manager going to be taking over August 9th I think now is the extension date so it's going to fall under his regime so he would have something to say as well.

STEVE DEBRUHL: We have to get the permit.

LEE FRAZIER: First we have to get permission to deal with it and then work out the details.

SHELLY LEJEUNE: That's what Kevin was saying. That's on a federal level.

FRANK GAFFNEY: While we talk about that location do you want to go ahead and let the committee know about the Baton Rouge selection.

STEVE DEBRUHL: Janice has been helping us out over at the Department of Corrections. Mr. Wallace retired from the location. He got displaced by the storm. It was really

kind of rough over there. Janice stepped in for us. She's doing a great job. Tell us what's going on over there.

JANICE FOSTER: It's good, you know. But I just have a problem right now with Coke people a lot of machines not working. And we still need new machines cause they have a new building they built. I think what they called, credit union, a new building. And the man gave me permission I can put a snack machine and a coke machine in that building. He said cause they have a lot of business coming through there.

STEVE DEBRUHL: I know Coke has been there a couple times.

MICHELLE DUNCAN: I thought Curtis I spoke with him and they went person to person to each one of the machines.

JANICE FOSTER: It took a month or so before they start bringing something.

SHELLY LEJEUNE: One of the problems I spoke to both, one of the problems there was no money in the coin mech. Vending machines don't work with no money in the coin mech.

FRANK GAFFNEY: I believe that was because they took all the coins out to count. Instead of estimating what was in each shoot they took all the money out.

SHELLY LEJEUNE: That was one of the first problems. A couple machines very old and they did pull them out. And

there's a glass cooler did they find out who it belongs to?

MICHELLE DUNCAN: No, not yet.

JANICE FOSTER: One of the glass coolers in there I don't know who it's from. I asked this week they're going to bring it back up in there, the mechanic room. But everything is doing good.

MICHELLE DUNCAN: I need to get with you Janice. I'm not quite sure what's going over there.

STEVE DEBRUHL: There was a bid letter went out and Janice is the only person applied for it. Congratulations. Thanks for stepping up. Like Mark was talking about we were dealing with the assistant secretary, dealing with them, with LRS and to have him complain to us not taking care of the machines and stuff over there that's just one less aggravation the boss man has to worry about.

MARK MARTIN: They mention that stuff to me in meetings. My understanding they had gone in there and gotten everything and put money on the counter. Because they were self serving, but leaving the money on the counter. Nobody to serve them. Since we moved up on the 3rd floor over there I think a week before we moved up there the glass was pushed in on the snack machine. Kevin to get Michelle. I don't know who's pushing on it, but they quit. There's a big old camera up there. If it's pushed

in again we will have to start reviewing the tape.

FRANK GAFFNEY: Any other discussion under that?

BRIAN WHITE: I talk to all my people, all my RSMA. Now it's time to get in Kevin somewhat. I need a ice cream machine. I have been begging for years.

MICHELLE DUNCAN: You ain't been begging for years. You might been begging, but not for years.

LEE FRAZIER: Very hard to keep clean.

BRIAN WHITE: Don't worry about that.

MICHELLE DUNCAN: They run about 10,000 dollars.

BRIAN WHITE: There goes the problem right there.

MICHELLE DUNCAN: Joseph Davis is now wanting one.

BRIAN WHITE: Joseph ain't been around longer than me.

FRANK GAFFNEY: Next thing number four is people that owe money be put on probation.

LEE FRAZIER: Mr. Chairman I think it needs to go further than that. We spoke about this year, last year. If they owe money, and some of them owe mega money, and the collection agency said they would want to retain 25 percent of their collections. And some of these guys, one for instance owes us 13,000 dollars. One of them owes 60,000 dollars. I will not mind, and I'm speaking only for myself, giving somebody 25 percent to go knock on that door give me money and do it now.

BRIAN WHITE: Sounds like things I'm going through some of

these vendors that quit it ain't like they got a job and money. Can't write checks here because this person messed up. Yesterday I paid the milk man with a check he comes back to verify that we accept checks. Got bad words out on us all over.

LEE FRAZIER: The previous manager there caused you long term trouble. We're going to try to take care of those previous managers.

BRIAN WHITE: They're not working, probably drawing social security.

LEE FRAZIER: They're doing that. Guarantee they're doing that.

FRANK GAFFNEY: That's totally different what we're talking about now. What we're talking about now is people who are in the program still. Those other people that owe more or less don't have stands or what. We're talking about people that still have stands, but they owe money and it's gone past and way past the six month period before they're supposed to be put on probation for not paying their money.

LEE FRAZIER: I make a motion to do so.

STEVE DEBRUHL: That's something we can do. Talk about if there is pending litigation how to do that, but that shouldn't affect us anyway. The thing is someone, you're right Frank, if someone is out of the program owe us money

they can't get back in till they pay the money. You're talking about people currently have stands.

MARK MARTIN: Are they on the repayment plan?

FRANK GAFFNEY: Yes and no. Right now the only person we've had that's not in the program is G which she made a payment. As far as I know she's making payments.

MICHELLE DUNCAN: Yes. She has made several payments.

FRANK GAFFNEY: We did have a talk with her and she's been keeping up with what she said we would do. Right now, matter fact right now she's in Texas doing computer training. But she eventually wants to get back in so she's doing her part.

STEVE DEBRUHL: She made a substantial payment.

MICHELLE DUNCAN: She's been sending a hundred dollars and I'm receiving a hundred dollars probably every other week.

FRANK GAFFNEY: That's great. If we can get the rest of them to do that. This right here, I'm not naming any names, but there are people still in the program that have owed money for years and have not made payments. And even as far as that goes I know y'all were looking into whether the stipend money could be anything done. But even the ones that are retired and left the program if they owe money and past six months they should be getting a letter of probation whether they're retired or not.

EMMA PALMER: Even if they get a letter of probation they

still can get the stipend money?

FRANK GAFFNEY: I don't know if we could withhold it or not. But if they're on probation for owing money they couldn't even try to get back in.

LEE FRAZIER: The fact that you put them on probation lets them know we know they owe money. And if they're honest, and I will leave that pretty much like it is, if they're honest they'll get up. But if it was the IRS hollering at them you know they will get off them.

EMMA PALMER: I don't know if they would have time to do it, but if the RSMA had a list of who like you still working and you owe the money. Go to them and tell them you want to set up your pay plan with me now. And once a month when they go do inspection you want to pay. That may be a way. Cause I know Duke used to do that when I was in training.

FRANK GAFFNEY: If you owed money Duke when he made visits he came by and got a collection.

MICHELLE DUNCAN: This is the only thing, sometimes some of the managers will send the check straight over to fiscal. I don't know if they have mailed in their check or not anymore.

JANICE FOSTER: One time they tried it was different places.

MICHELLE DUNCAN: Luckily G sends me hers. That's the only



reason I know. I have made copies and I put them in her file and send them to Shawntay.

FRANK GAFFNEY: That's the way it should go when people leave.

MARK MARTIN: I just have to say this, and Frank used to say I been in here 35 years. Terry I mean. Excuse me. I've only been the director for six years and y'all are totally different and this organization is different. But you know I would never sit and talk with y'all about vocational rehabilitation clients specifically. If I was a vendor I wouldn't tell y'all anything about my business cause it's none of yours. But that's just me. I like to be honest with people, that's me. That's the way I feel. Because y'all know a lot more than I. When y'all know somebody that owes this much money. Y'all know everybody in here knows who they're talking about except me. I think that's weird that people discuss different people's thing all up in public. That's just my thing. Y'all are good with it y'all are good with it. But I got to tell y'all, I wouldn't be telling you how much I made. That's just me. Y'all go on and rock on. Not going to mention any names CB owes this.

SHELLY LEJEUNE: We talk and have action.

MARK MARTIN: There ya go. Y'all are a pleasure to say the least. I learned a lot in six years.

FRANK GAFFNEY: Any other discussion?

MARK MARTIN: I said stuff in these meetings before I got back in the office it was repeated to me. I said Kevin how in the world did that happen. I said I got people calling over here from North Louisiana.

STEVE DEBRUHL: Frank that's something you and I can talk about that after, maybe give me a list.

FRANK GAFFNEY: Any other discussion on that? Moving on. Repayment of inventory which is the same thing. Some kind of plan somehow or another we need to get paid. One other thing, we need to when a manager takes over the location he needs to get, he or she needs to get their inventory sooner. Because by the rules got six months to pay off inventory or else they go on probation. But if they don't get their list of what they owe till five months or six months then your six month doesn't even start until after you've gotten your letter what you owe. And far as that goes into that I believe as it stands right now everyone should be given a letter of what their inventory is, initial inventory, what they owe at this present time even so they know what their inventory.

SHELLY LEJEUNE: What he's saying is pay down their inventory.

FRANK GAFFNEY: I mean even let them know how much their inventory is.

EMMA PALMER: Why couldn't it be on that sheet we get at the end of the year. What you file your taxes.

FRANK GAFFNEY: It doesn't even have to be on that. The RSMA is supposed to have that. Just give them a letter for their own use. If they don't want it they don't have to do anything. A lot of people want to know what inventory is because they don't know anymore.

STEVE DEBRUHL: That's part of the challenge some of these older locations. Like when Leon passed away at city hall I went through the file and could not find anything. I saw the manager before him what they had received so kind of interpreted through that. Somebody gave me 4,000 bucks I would know if they gave me 4,000 dollars.

FRANK GAFFNEY: If I tell somebody you have to get your inventory paid off payment arranged for something within six months because even when the rules if you owe money even after your six months you can't apply for another location. And if you haven't even gotten your letter yet you don't know if you owe any money or not from before.

STEVE DEBRUHL: So you're not talking about people that currently have a location paying back for that location. You're talking about someone leaves location A to go to location B, pay off location A.

FRANK GAFFNEY: Yeah.

STEVE DEBRUHL: Like Shelly paying off his inventory.

SHELLY LEJEUNE: I'm working on it.

FRANK GAFFNEY: That's another deal we've talked about we're still waiting from the state on a plan for that of some kind. Where everybody start paying off on their inventory after so long. I believe y'all were going to check with other states to see how they did it. That was just plans we've talked about in passing trying to get this inventory stuff down.

KEVIN MONK: I'm not disagreeing with you as far as timeliness of inventory, but just for the record I want to say that we have experienced staff shortages in the past. We just hired two RSMAs, now we're down one. There's going to be some delays in things. Not making excuses, just a fact.

MICHELLE DUNCAN: And I'm about to have to move again.

FRANK GAFFNEY: We realize all that. This is just things we bring up to be able to get worked on as we go along.

KEVIN MONK: It's a work in progress very much.

FRANK GAFFNEY: I don't believe it's something we're asking to be done tomorrow. If we can, things to keep in mind that we need to improve things. Any other discussion? Temporary assistance. That's Earl. Okay, under Earl Hebert.

STEVE DEBRUHL: Earl is no longer receiving temporary assistance. He got opened up again in Lafayette. How is

business?

EARL HEBERT: Pretty good, can't complain.

FRANK GAFFNEY: And the pictures look real good.

STEVE DEBRUHL: Alexander George criminal court Orleans.

We have Paul Hebert who's still shut down over there which y'all voted for an extension for him. And then Alexander George getting a minimal amount. And they finally started working on lead and stuff in the paint. Originally supposed to be open in June, but looking more like August. He is receiving temporary assistance at the moment. He's been getting a check. I think he's gotten four so far. They're working on his place and should be open up hopefully by the end of August.

FRANK GAFFNEY: Moving him down to the first floor is that where it is. His business should increase. Next thing is update on NASA.

STEVE DEBRUHL: I think we talked about it before that a tornado hit the building and damaged the building considerably and released asbestos up in the tiles. They've had hazmat people over there. They finally determined there were certain areas we could go in and get our machines out. Certain areas we couldn't. For the last three Fridays. The other thing is because according to OSHA Safety and Health Administration they can't work in the building if it's over 75 degrees with 70 percent

humidity. So the window of opportunity is like from 7 a.m. to 11 a.m. Nathan went three Fridays ago and we were able to recover 7 of our 10 vending machines in the ground floor. The storage room is in an area considered a hot zone so we can't get in there and there's other machines. So we'll probably end up losing refrigerator, freezer, coin counting machine, shelving, carts he had in the storage room, as well as three vending machines. The thought is they were going to knock the building down. I just got a text from Eric cause Coca Cola went in there today. Coke was supposed to come last week, last Friday. They didn't have enough time. They got two machines out there. They went back today and got another 10 machines out. We've gotten everything out from the areas we can get out. In the mean time it's really hit Mike in the wallet because this one building was most of the machines were and where most of the people were. We moved some around on campus. He's added another machine here and there, but he's kind of struggling right now. And the biggest thing is we don't know what's going to happen with that building. Some of the employees have been dispersed on that foot print, but also other cities outside of New Orleans. It's still very much in flux. We were able to recover a lot of the equipment. We're going to work with Nathan and risk management and try to make an insurance

claim for everything we didn't get out of there. As it stands now we're waiting to see what they're going to do with the building. They told Eric probably cost around 4,000 bucks to decontaminate a vending machine. The vending machine cost 3,600 dollars. See if we can recoup some money. But again these machines are 12 years old. I don't know what kind of value they would give us. That's where we are with that.

FRANK GAFFNEY: All right, next thing is budget.

MARK MARTIN: What do y'all have in your packets in terms of budget. Our fiscal guy Steven Johnston had surgery and has been out for three weeks and supposed to be coming back Monday which is excellent. Because we have monthly budget meetings. We make sure that nothing was charged to SB15, which is Randolph Sheppard, that wasn't supposed to be. This thing you get, they get the blind vendors trust fund, it's a chart that shows expenditures, collections and interest. And basically I don't know if this chart is, I don't know about this chart. I would like to talk to Steven about this chart. Because Shawntay gets this from our fiscal department. When I look at y'all all know we had expenditures for May. Maybe when they did this balance because I can go through and I don't need to, but I can go through and give you vending facility numbers we did 155 dollars at, one we did a thousand. A lot of that

could be repairs, could be anything. We have expenditures. I guess the bottom line is that-- and so we can't make these bigger because the way the program. Y'all been wanting it bigger. The bottom line is is that I think you have a little bit more than 800, little north of 800,000 left right now in the trust fund. Which is good. It's great. Things have gone well. As soon as we hit the stipends y'all know it'll take a fall, but we'll come back. And as far as this interest goes I want to make sure what you're getting is totally correct. Because I don't know how it says zero for expenditures. You pay your staff, you pay for whatever we do for the program. And anyway, if we could fix this chart better for you we will.

FRANK GAFFNEY: That trust fund chart that's basically what come out of the trust fund, right. I know we got all that other stuff on the budget report.

MARK MARTIN: Right. But what comes out of that is truly what comes out as expenditures. I don't know why on this trust fund chart it says zero. I can't figure that out and I can't explain that to y'all. Is what I'm trying to say. There's some typos, there's some stuff on there. I want to get you more accurate information. But when I went through the SP15 line by line it looked like y'all had north of like I said 800,000 right now in the trust



fund. Which that's pretty close on right there with what they have. We didn't have any huge expenditures in the month of May. I can tell you that.

KEVIN MONK: We don't really know of any huge upcoming expenditures that we have. I think pretty much routine as far as I'm aware right now. We're not doing like federal city, the remodeling of that. That was a pretty good expense that came out. That was unusual.

MARK MARTIN: So nothing really big, nothing unusual. We're staying on top of that. I will say we've expended around 93,000 dollars with staff and everything for the month of May. You encumbered 16.4 million. Only 16,430 dollars. So I will get y'all something a little bit better. I promised you that several times. Something that's easy to understand and to see where you're going because your actual budget for Randolph Sheppard believe it or not is 1.4 million a year. But that also comes into your expenditures, collections and what the balance of the trust fund which is really what you want to know. I think probably moving forward the thing that might help you is if I'm able to come in and tell y'all this was a big expenditure. We ought to set a limit and say look we spent more than 10,000 dollars on this stand, or whatever y'all want to know, and we still had this much left, we brought in this much and that's the balance. That may be

easier than us killing all these trees unless you continually want to see that. Cause there's no way to make it big. Sideways, portrait, landscape is the way it's printed. I can give him that. We can email it. I participate in the trust fund advisory board meeting. I just don't know what the general meeting if you want a quick summary. I think y'all would be interested in keeping up with how much we pay on the stipends. I will continue to give that and be hundred percent transparent. Cause tell me what else you need and I can get it for you. But we're doing great in terms of the trust fund. As long as the legislator doesn't come along and want to mess with it. But we got that card in our back pocket. We talked about it earlier and Lynsey typed it up. They can only touch the state. Can't touch the federal money. I had someone argue with me how can you go up here asking for 5 million dollars to draw down all that money when they're cutting out programs with DHH that's healthcare for babies, healthcare for children with disabilities. And my answer to that is the way this state has gone we're looking to do different things in Louisiana. We're looking to get people out of poverty and to get our school systems have never come better in plans for our kids. WIOA makes us work with the kids while they're in school so you don't lose them in there and they go home and do

nothing. Why not fund the end result which is employment. At the end of the day everything you're doing prior to that people have to have jobs. If you're going to get out of poverty and you're going to be able to make a living and raise a family like everyone else. That's what amazes me. I'm going to tell you something they did different in the legislator. I know we keep getting back to the legislator, but it's very important. And they didn't do this to Lynn, but I saw them do this to other people. Would be like if Steve went up there and he said okay I need some money for my Randolph Sheppard program. They said okay, what program do you want us to cut. They said I'm tired of hearing everybody come up here and they want money. But come up with a solution. Tell me where you want us to cut it from. Hospitals, healthcare, higher education. If I had a chance I'd get up and say I don't care where you cut it from. Anyway. Overall we're going to keep looking at it Shelly. We're going to stay on. We actually have a staff member their job during the legislator is to give us a report every morning and she keeps us posted on what bills. Steven over there watching TV. I was glad he caught that. So anyway, that's your budget. Get these stipends out to everybody as soon as possible. We'll come back the next meeting and give you a few figures that you can understand and get more detail in

the actual advisory meeting, the trust fund advisory board meeting at the end if you want.

FRANK GAFFNEY: Whenever Steve does find anything on there he does notify me right away so we're informed on it. Which has worked so far.

MARK MARTIN: It's been easier for me. You and Steve have great communication because he includes you on everything we do so I don't have to worry about active participation. I don't have to worry about these things because Steve keeps you informed and in the loop on what's going on.

STEVE DEBRUHL: Communication is key in any organization. I think we're doing good.

MARK MARTIN: Six years ago we were screaming.

STEVE DEBRUHL: Reflecting back on my first meeting I had with Joey. He said man what do you think. I said there was a lot of hostility. Joey quit two weeks after that.

FRANK GAFFNEY: Any other discussion on that? Sounds good to me. We're working on progress. The next thing is report on new manager which Steve already did. The new manager in New Orleans. Another thing is healthy vending. Which is I guess me and Steve involved in that. Been at a standstill right now. Nobody is pushing anything. You know it's still in the federal law, but even the federal law is not pushing it. There is just so many different programs nobody really has decided on which program to use

and they are all different.

LEE FRAZIER: I can let you know what we're doing on Fort Polk. I had a naval cook as a pastry chef and he would cook brownies and the best cinnamon rolls you ever put your tongue on and cakes and stuff. But because the army, the F mat, and the SLA knows about F mat, was pushing buttons on better food management so we terminated our chef and so we started buying from the wholesalers more dietary type beverages and snack cakes and such as that. We're in the loop as well.

KEVIN MONK: The hard thing about the thing, and Franks actually been in touch with folks from DHH, and the thing is some of those folks want to use the most rigorous standard out there. A lot of standards and we're kind of a little more lenient and we want the managers to make choices to do those things where they can sell products to make money. But some of those people really want the most strenuous, the tightest restrictions on that and we're trying to argue and show them that look maybe you're attacking this from the wrong angle. Maybe you need to look at trying to change what people want because if you do that our managers will sell whatever is going to sell, they'll have it in the machine.

MARK MARTIN: But we're fat down here in Louisiana and we eat good and people like to eat.

STEVE DEBRUHL: I did have a meeting with Jefferson Parish and they're trying to push that as well. He was supposed get back to me with the criteria and stuff. Until they push us push us we're just kind of been giving them lip service. Seems like they don't know what they really want. I like what I got down there, but the council voted to try to get increased healthier vending machines. The day may come where they push us and we have to capitulate. Right now I think it's status quo, just kick it down the road as long as we can.

LEE FRAZIER: I like to socialize with the brass and find out what their food weakness is. The kale is hot wings.

MARK MARTIN: Kevin and I had to go to a meeting and this lady continued to tell us please put honey buns, put two rows of honey buns. She was loving on us man. And I was like we are going to put some honey buns in there man. She was skinny too.

FRANK GAFFNEY: At the post office in Shreveport they don't want to talk nothing healthy.

MICHELLE DUNCAN: Whenever you go to a vending machine you're not going there for a healthy item. If you're a healthy eater you bring your food.

FRANK GAFFNEY: I've had several discussions like Steve was saying with these people. Like last time they even had the lady from Tulane call me. I spent 45 minutes on the

phone with her. We went over the whole deal and tried to explained to her even you can say it doesn't have to be healthy, but just healthier. This is a better option than this, but it doesn't fit your criteria. We're trying. Get somewhere in between. When we got through she had to call me back. Wanted to know if we could use my name and stuff we talked about. I said sure. If I need to talk to anybody I will go anywhere. Get our point across. We'll gladly do it, but if you lose money on it you're not going to put that item back in.

SHELLY LEJEUNE: Most of the national levels, Frank you and I noticed this, they trying to go at least 25 percent in the vending machines.

FRANK GAFFNEY: Twenty-five percent and then they went to fifty percent. Right now nationwide it's basically trying to work on 25 percent of the machine.

STEVE DEBRUHL: Right. Which that's not unattainable. Probably close to that right now.

FRANK GAFFNEY: A lot of the locations are close on that. This health thing is so messed up you can have potato chip has too much salt, but peanuts are salty but that's a different thing and they're considered healthy.

MICHELLE DUNCAN: Pork skins are considered healthy.

FRANK GAFFNEY: They are loaded with fat. If we hear anymore as we go along we will let everybody know. It's

in a standoff right now hopefully. Next thing is facilities at Delgado.

STEVE DEBRUHL: Delgado's opening up another campus in Avondale. They've yet to break ground on it. It's down the line. Called the river side campus. They said they're going to have 3,000 students there eventually. They're getting ready to break ground. The location probably take about a year and half to build it out. Looking at 18 to have that location. That could be good. It's out in the middle of nowhere. Should do well when the time comes. They're looking forward to us coming out there. Again, with the legislator and their capital budget. They said they have the money to do it so they are going to build it out. About 14 months okay.

FRANK GAFFNEY: Let everybody know we are still trying to come up with more facilities as we can. Try to get some good ones cause we keep closing little ones. All right, any discussion on that? Number 12 is the new 3rd party contracts in Baton Rouge. Those two buildings.

STEVE DEBRUHL: Michelle found more locations for us. Appreciate that. The Denham Springs Post Office got flooded out and they called looking for machines. And I don't think we were actually in there before.

MICHELLE DUNCAN: We weren't.

STEVE DEBRUHL: We displaced whoever was in there. And



then Capitol Area Human Services, voice from the past, Yogee was in there of course not paying us. And then Randy called Michelle saying he needs help with machines over there. We researched and found out he's in there not paying us. We put out the bid. Kicked him out. That's going to be 16 machines getting revenue from. Again, always looking. You want people to volunteer. I got a request from GSA yesterday for location 295 people working in New Orleans at the end of 18. They're always sending out ahead of time. GSA is very good about reaching out to us. State, local not so much. In fact, reached out by the bus station. They were trying to send Ricky a bill for security services. I had to explain the act to him. Once we did they understand it. I use the word ignorance, not to be derogatory, a lot of people are unaware the law exist still. Pass a lot of laws out of the legislator every year. There's a lot of stuff. We just got to make sure people understand we have priority to be there. If you know of a location you think is not adhering to the law we want to help them get right with the law. That's what I always tell them, don't want to be in violation of federal, state, local statues and it cause them to go to jail or something. Give me a call. I'll make sure you're straight.

FRANK GAFFNEY: Any discussion on that? Upward mobility

training. Our next area training.

STEVE DEBRUHL: Another regional training again. I was talking to David about it. Last time we did the tag manual and standards of operations. Might be time to revisit that as well. But also the POS system that we have the guy wants to make a presentation. He does offer really good rate as far as paying the commission. I think like square charges 2.5. A lot of these other guys 1 to 1.5 to 2.5 range. This guy does .08 percent. So even if you don't go with POS system might behoove you to look at him for the process. I think I'm going to incorporate that in the regional training. We need to do that by law so we're going to try to do that in the next month or two months. I will be keeping you updated on that as we go.

MICHELLE DUNCAN: Steve that guy also does they will install credit card readers on to our vending machines and charge you the small processing fee to use those credit card machines too. So I am working with him on getting like the base models that we use to make sure he can get the credit card swipes instead of us having to buy that out. They will put them on the machines for us and you would use their processing system for that machine.

MARK MARTIN: Do they get the extra amount that's charged. I know if we go to our coke machines or snack machines at work and you put a credit card, I've never done that, but

I hear other people, they charge you 25 cents for using a credit card for buying a coke.

MICHELLE DUNCAN: Correct.

STEVE DEBRUHL: That's something Frank has that opportunity. You can do that cause it does cost you more to take credit card.

FRANK GAFFNEY: If it cost me less money I probably wouldn't even fool with the markup. What we're paying now is 6 dollars a month per machine and then 5 percent of the sales. 5.9. So I use a 10 cent, called a 2 tier system. I do a 10 cent mark up. Breaks me even.

MICHELLE DUNCAN: That was something he was talking about as well is if it's a location that's not going to have a lot of swipes there is something that he does. There are so many different structures for each location. And y'all will be on a state rate instead of an individual rate which he can offer better rates and that's why he's doing that.

FRANK GAFFNEY: Is there a swiping fee plus the percentage?

MICHELLE DUNCAN: I don't think so.

FRANK GAFFNEY: That makes a difference. You were just talking about don't have as many swipes. To me that sounds like they're going to charge you for swiping fees.

SHELLY LEJEUNE: We get charged for a monthly fee for the credit card reader plus a swiping fee. I mean transaction

fee.

MICHELLE DUNCAN: That's something I was looking at when we do our upward mobility training here in Baton Rouge. I did take him around to a couple places last week before I had left and he did talk with some of the managers. I'm just bringing him to talk with y'all. I'm not-- so I heard some of it, but I wasn't listening to all of it cause it's not my business truly.

JANICE FOSTER: Steve I have that new location I have I bought the Square system which you use the iPad. It is simple, real simple. Anybody can run it.

MICHELLE DUNCAN: He has something too that will hook up to it, but he actually has a better pricing for you.

STEVE DEBRUHL: What do you pay, like two and half percent?

JANICE FOSTER: And it goes directly to that.

STEVE DEBRUHL: And do you pay anything else like a monthly fee?

JANICE FOSTER: No. All you got to do is hit your code in, hit what amount it go to a system, hit amount what it is and under system that I had it cost about 700 dollars. And you take the credit card or you can take, what they call, chip and you put it right in. Sign their name and they go back, give them their card back. Take but 30 second or less. Straight to the bank.

STEVE DEBRUHL: Where did you buy that at?

JANICE FOSTER: Best buy.

EMMA PALMER: You have to have wireless in your building, right?

JANICE FOSTER: No. I bought the iPad that makes sure you get internet. I pay like 10 dollars a month from ATT.

STEVE DEBRUHL: The charges from credit card readers and machines it's a cellular device. That's why you're paying a monthly fee on that.

HERBERT READO: On that POS is that a contract agreement?

STEVE DEBRUHL: Somebody has to do the processing. The thing about him Square is you're obligated to go with Square. With this guy he will do processing, but if you wanted to go with FNBC or Chase Bank, whoever you have, you have that opportunity. That's what I always wanted it's up to you guys to decide who you want to do your processing. Square is great.

HERBERT READO: That one time I was locked in on Merchant they ripped me off real bad.

MICHELLE DUNCAN: Anton just did the Square when this guy went over there and met with him he was going to be even cheaper than Square. Because he's doing it as a state rate, not as an individual rate. Cause you're doing it as an individual rate. This guy is taking all y'all in on a state rate because he is being able to offer a state rate.

LYNN BLANCHARD: We just committed and bought the system.

We're going to be getting it this month and try to implement it to training and even upward mobility possibly once we get it up and running. Might do some weekend trainings if people are interested. Can we get included in that state rate thing as a trainer for you guys.

MICHELLE DUNCAN: Talk to Rusty.

EMMA PALMER: If we wanted to do training with him on that.

STEVE DEBRUHL: Well when we do regional training try to get him come and bring the terminal with him and do a demonstration.

FRANK GAFFNEY: I believe we talked about in the past if we got to this and somebody needed some special training I think somehow another work in able doing some kind of work like that.

STEVE DEBRUHL: That's why they're going to get the same over there. Shelly is going to get John's because John doesn't want to use his. Let Shelly test it out. But Alvin has it and I talked to him for a good long time. He loves it. He thinks it's great. He's taken upon himself to learn more about it. Like anything else you have to learn how to use it.

FRANK GAFFNEY: Any other questions on that?

STEVE DEBRUHL: Following up on that in the next week.

FRANK GAFFNEY: The next thing was John. He's not here, but it was elected committee notification which is he

wants what used to in the past, past all managers got a letter of notification of committee meetings. In case they wanted to come they would know about it.

LYNN BLANCHARD: State don't have no money to send out letters man.

STEVE DEBRUHL: I guess we could do that. But I've said this before, you are the elected representatives of your people. Y'all know when the meetings is. Y'all should reach out to them.

SHELLY LEJEUNE: I call everybody.

STEVE DEBRUHL: I'm not naming any names.

FRANK GAFFNEY: The next thing was John again. And he wanted executive session, but he's not here so we canceled that. Do I have a motion to adjourn the meeting. Open discussion.

SHELLY LEJEUNE: One of the things I want to say is Randolph Sheppard will have a convention August 25th and 26th at Crowne Plaza here in Baton Rouge. If y'all want a committee meeting there. And also inviting the SLA to if they want to bring whoever doesn't get their direct deposit checks for stipends inviting y'all to come in and do with them.

STEVE DEBRUHL: I plan on being there. Is there going to be room? Didn't we have a meeting there once before we had the EC meeting?

FRANK GAFFNEY: I did send an email to Kim to get us rooms. Cause they wanted to verify they wanted to use the room for the 22nd and for December the 10th I think it is. Twenty-fifth and somewhere in December. I told her we would appreciate it if we had our spot to use. It should be set up.

STEVE DEBRUHL: So Friday August 25th our next meeting. Crowne Plaza in Baton Rouge. Constitution.

FRANK GAFFNEY: Anything under open discussion? Next thing is the budget committee Shelly, Earl and Emma.

SHELLY LEJEUNE: I think we went over the budget with Mr. Martin and he is going to get us a better overview of it.

STEVE DEBRUHL: What do y'all think about a 10,000 dollar ice cream for Brian?

FRANK GAFFNEY: If that's all.

SHELLY LEJEUNE: How many flavors.

MICHELLE DUNCAN: Two. I have one in the warehouse of a single one that came from DOC.

EMMA PALMER: How many people he has in his building?

MICHELLE DUNCAN: I can see doing a double at DOTD. I can't see doing a double at Department of Agriculture.

EMMA PALMER: Maybe that's why Brian got one because of the number of people.

FRANK GAFFNEY: I agree.

MICHELLE DUNCAN: So should I do Joseph a single, tell him



we wanted to start off with a single over there due to the people?

EMMA PALMER: Tell him you brought it to the committee and this is what they decided because of the number of people in this building, and I hate to say this, what he's making.

SHELLY LEJEUNE: Michelle did you ever look into some of these food companies that let you use them if you use their products?

MICHELLE DUNCAN: I haven't found anyone.

HERBERT READO: Before they remodeled they had a double one. They never did put it back.

EMMA PALMER: Do we need to take a vote?

SPEAKER: No.

MARK MARTIN: Any of y'all have any yogurt machines? I was thinking some of y'all might have a little ice cream freezer with a couple of those big barrels.

MICHELLE DUNCAN: He has that and they use it. And now they're pushing for a soft serve.

SHELLY LEJEUNE: There is a lot of work into it.

MICHELLE DUNCAN: Cleaning work I have to say Brian does all of his cleaning of his equipment after hours. Cleaning is not going to be an issue for Brian.

EMMA PALMER: I don't see no reason he shouldn't have.

STEVE DEBRUHL: I will say this, I had Nathan give me the

inventory what's in the warehouse. Currently we have 349,000 dollars worth of equipment including 56 vending machines. If you need some vending machines. We have the small four wides so we're going to surplus three of those this week and see what kind of money we can get back for it. We also may have an opportunity to sell some of these used vending machines for another company for credit or cash to buy other vending machines. Right now too much is a good thing when it comes to vending machines in the warehouse. It takes up a lot of space. If you have anything of anywhere you can put a vending machine let us know we'll give it to you. They're not making any money sitting in the warehouse.

JANICE FOSTER: I have asked you know like Mr. Myers one of the head men told me I could put anywhere I want.

FRANK GAFFNEY: That new spot that Janice has that might be a spot for one of those single wide not so deep.

SHELLY LEJEUNE: Where did y'all put in the capitol, is that a 5 wide?

MICHELLE DUNCAN: Yes.

STEVE DEBRUHL: We always try to check before we buy anything. That ice cream thing let's give that to Joseph let him start with one. I can't see going out and buying a new one when we have one sitting on the floor in the warehouse.

FRANK GAFFNEY: Somebody said there was one in there when I was down here and Nathan said it didn't work.

MICHELLE DUNCAN: No. This is the one we just took from DOC. Mr. Wallace said when he left there wasn't nothing wrong with it, he just didn't use it, it was too much work.

FRANK GAFFNEY: Next thing is inventory. Janice, Shelly, Earl and Lee.

SHELLY LEJEUNE: The only thing I have is someone is satelliting a location how long does it take before they get their payment from their inventory back?

FRANK GAFFNEY: We discussed that a little while ago about that inventory.

SHELLY LEJEUNE: One of the concerns that came up out of managers, I bet you Michelle knows what I'm talking about.

MICHELLE DUNCAN: What?

SHELLY LEJEUNE: Someone not getting inventory check for satelliting on location.

MICHELLE DUNCAN: That's MM.

STEVE DEBRUHL: Just so you know, to do the inventory put in call 761 system has got to be approved by five people, last one being procurement. Supposed to have one day if I put it in the next person supposed to approve it within 24 hours. It's been sitting in procurement for over a month and half and we've sent a couple emails.

MARK MARTIN: What is it again?

MICHELLE DUNCAN: A reimbursement check for Max.

STEVE DEBRUHL: The money is owed to him. He did a good job.

FRANK GAFFNEY: You don't want it to get lost.

STEVE DEBRUHL: Anytime it goes to an individual they scrutinize those things so heavily. That's why it's important we have all the documentation. Which we did.

FRANK GAFFNEY: That's another reason why we were talking about people getting that reduced from that their inventory instead of trying to get check.

MICHELLE DUNCAN: I asked him that. He said no, he wanted the check.

STEVE DEBRUHL: We'll follow up on that one specifically today.

MARK MARTIN: I don't know why they're holding that.

STEVE DEBRUHL: You can see when they were approved.

MICHELLE DUNCAN: And they're not taking 24 hours to approve anything in 761 at all. Besides Steve when Steve gets it.

FRANK GAFFNEY: Next thing is location merger which is Shelly.

SHELLY LEJEUNE: Is there anything pressing right now?

FRANK GAFFNEY: We went over it, we skipped it in the last deal with Redeal because if we did merge him with his

stand.

SHELLY LEJEUNE: But there's nothing right now.

FRANK GAFFNEY: As far as has it been officially merged?

STEVE DEBRUHL: He's reporting them together so we will talk about it. But from an inventory standpoint, equipment inventory Nathan told me anywhere there's a location equipment it has to have own specific vending. So it could be a different vending facility number, but still be reported as one whole.

FRANK GAFFNEY: You would have to do that for equipment.

Then next one is new facilities which is Emma.

EMMA PALMER: Steve, did we have anything on that. I have learned from Mark Martin refer to the next person.

FRANK GAFFNEY: Next one is policy and procedure which is Shelly. Don is not here.

SHELLY LEJEUNE: I don't know a whole bunch on that.

FRANK GAFFNEY: Work in progress. All right, next one is roadsides which is me and Terry. As we stand right now like I said Paul Hebert he's still closed.

LEE FRAZIER: For another 30 days or more than that.

FRANK GAFFNEY: Another six months or something. From what we understand is the state messed up or somebody messed up because they built the whole thing and didn't put in plans for new electricity. So they are having to do everything over. Terry's facility is still as normal. Sam.

STEVE DEBRUHL: He's back open.

FRANK GAFFNEY: Earleen is up and going. And my place is up and down.

STEVE DEBRUHL: We got two on full service up there. Last month they were both open which is good. Always something water related, something with pipes.

FRANK GAFFNEY: Anything happen at mine they put barricades up. It's a joke we come in the morning and I can't see across the interstate I will ask Pam are we open. All right, the next thing is training, Lee.

LEE FRAZIER: Nothing to update at this time.

FRANK GAFFNEY: Next one is vending. John and Don and Emma. Basically I think that vending was dealing with used to say the vending machine contract, but I think we're still working on our existing contract. We haven't gone and done any new contracts cause we haven't bought a large supply of machines.

LEE FRAZIER: Do y'all realize I cannot put vending machines in my office. I've got 16 offices in my building. I can't do it. The base won't let it happen.

FRANK GAFFNEY: The next thing upward mobility training, Shelly.

SHELLY LEJEUNE: I guess we're going to go according to what Steve has talked about trying to get some training and ready to work with Michelle and Steve whenever they're

ready to start something.

STEVE DEBRUHL: We'll get with you next week. I promise.

FRANK GAFFNEY: And then the last thing is insurance which is myself and David Ersof. Of course as it stands right now everybody's paid their insurance until the next time. And I want everybody to think about that letter I said about putting out for the insurance. Because every one of us is a member of that insurance and you have to make a decision and I will try to call everybody if I can, get all the phone numbers and get opinions on it.

STEVE DEBRUHL: Anyone ever made a claim against that insurance?

FRANK GAFFNEY: No. And that's it. Do we have a motion?

LEE FRAZIER: Motion to adjourn.

SHELLY LEJEUNE: Second.

FRANK GAFFNEY: All favor. All opposed. Carried. Take a little break then we'll go into the trust fund or go straight into the trust fund.

FRANK GAFFNEY: Call the meeting back together. I missed one item. Committee members are here. Give your name please.

LEE FRAZIER: Lee Frazier, Fort Polk.

SHELLY LEJEUNE: Shelly LeJeune, Baton Rouge.

EMMA PALMER: Emma here, Janice here.

EARL HEBERT: Earl, Lafayette.

FRANK GAFFNEY: I forgot district concerns.

MARK MARTIN: Mark Martin. I need to go on the record.

FRANK GAFFNEY: I forgot district concerns. First one is John. He ain't here. Second is Don. He's not here. District 3 is Janice Foster.

JANICE FOSTER: Some concern with their checks, but I'm going to let them know.

FRANK GAFFNEY: The next one is Earl.

EARL HEBERT: I called everybody. Nobody said they have any problems.

FRANK GAFFNEY: Lee Frazier.

LEE FRAZIER: The only concern is Paul Hebert and he don't know when he's going back to work. In fact, he asked for another extension.

FRANK GAFFNEY: That's not-- we'll bring that up in the trust fund, but that's not going to happen. And then the last one is Emma Palmer.

EMMA PALMER: I didn't have any concerns, but you talk with everybody, right. Again, I delegated that you know.

FRANK GAFFNEY: And then the date of the next meeting.

HERBERT READO: Mr. Chairman, since my representative is not here, John, I did have two things I wanted to kind of bring up. And that was that on the vending facilities and



I notice it on my other sheet that we don't use the numbers. I have been looking for my vending facility number. I see it now.

STEVE DEBRUHL: I think you're 7100.

HERBERT READO: Yeah. And I think somewhere within the inventory they ask you for that, what's your vending facility number. I never did know it. I think that's a good thing we really need to do is encourage the managers to use the vending facility numbers. And sometimes even in disputes without calling names you could use vending facility and keep the manager's name anonymous.

FRANK GAFFNEY: When I go to that budget I got vending numbers and I have no idea what they're talking about.

SHELLY LEJEUNE: On my district concerns we only had two and they were both taken care of as the meeting went on. One was ice cream and one was the check. And everything else was okay.

HERBERT READO: And my other comment would be the inventory, the equipment inventory. I think we talked about it. It was mentioned a couple, maybe a year or something that managers be provided a copy of their inventory, equipment inventory so they can kind of monitor.

FRANK GAFFNEY: What's assigned to your location.

HERBERT READO: Yeah, so you can kind of monitor some of

that equipment yourself. Especially as far as repairs goes.

FRANK GAFFNEY: Especially if you're moving into a location you should be given your inventory. I know we've run into problems when somebody got in and then later on somebody comes out looking for equipment and you've never seen the equipment. The date of the next meeting.

SHELLY LEJEUNE: August 25th Crowne Plaza.

FRANK GAFFNEY: Now we got to decide on the time. Cause y'all were talking about morning or afternoon. I don't know when your room was available.

SHELLY LEJEUNE: Right now Herbert is going to look at it. We're going to try for one.

FRANK GAFFNEY: I need to know so I can notify everybody. Any other discussion? Adjourn that section and go to the trust fund.

FRANK GAFFNEY: Call to order. Call this trust fund meeting to order. Roll call of committee members.

SHELLY LEJEUNE: Shelly LeJeune, Baton Rouge.

LEE FRAZIER: Lee Frazier, Fort Polk.

JANICE FOSTER: Janice Foster, Baton Rouge.

EMMA PALMER: Emma Palmer, Shreveport.

EARL HEBERT: Earl Hebert, Lafayette.

FRANK GAFFNEY: And then state.

MARK MARTIN: Mark Martin.

FRANK GAFFNEY: Review of agenda. Questions. New business trust fund monthly income disbursements. That would be Mark. Already brought that up. Anything else to add to it?

MARK MARTIN: We have north of 800,000 in the trust fund to the best of my knowledge right now. And we're doing good. As I talked about before try to get you some better sources. Kevin was actually-- y'all I was seeing emails as late as yesterday afternoon about Kevin trying to get some information from our fiscal department regarding where the expenditures, the codes for the expenditures. And I don't know if you ever got any resolve on that at all buddy.

KEVIN MONK: Somewhat, I believe so. But I really need a chance to look it before I send it. And Frank if it does what I think it will do I will email it to you.

MARK MARTIN: We're going to let Steven will be back Monday. Let's let -- he takes care of all LRS's. He was our fiscal officer for years and when we moved to LWC they transferred him to fiscal. And he goes by Steven Johnston. And then when I hired him back I hired him as a workforce specialist and his name was Joseph Johnston. They didn't know who it was till the end.

LEE FRAZIER: And speaking of, Kevin and I were speaking yesterday of the lateness of the PNL first quarter and the army is disputing some numbers as we did we had go on last year. But I was told by Jim Coridone the officer in charge that I should have something in the next few days.

FRANK GAFFNEY: As far as I know we're missing three quarters.

KEVIN MONK: I think we're caught up with the exception of the first quarter of this year. I will get with Steven.

FRANK GAFFNEY: I haven't seen any figures on that.

STEVE DEBRUHL: It wasn't much. I think one check for two quarters of 25,000. From the last two quarters of last year.

MARK MARTIN: Remember Janel used to kind of plot them as they came in and we're going to go back and check on that quarter. Just to make sure everything's.

FRANK GAFFNEY: There was times she had to go and tell them where's our money. The next thing is trust fund balance.

MARK MARTIN: Approximately 800,000 dollars.

FRANK GAFFNEY: Which last committee meeting it was 709,000.

STEVE DEBRUHL: We got a big check in from the University Hospital in New Orleans.

MARK MARTIN: That was a huge. That guy was ugly to us.

STEVE DEBRUHL: I don't blame him.

MARK MARTIN: We do have his money.

EMMA PALMER: How much was the check was?

STEVE DEBRUHL: One was 40,000. We used to get about 7 to 9,000 between snacks and drinks together. Right now we'll get about 9,000 on the snacks and almost double that on the drinks. The 15 to 18,000 dollar range. Probably 23 24,000 a month now.

FRANK GAFFNEY: Basically a hundred thousand more than we had three months ago. And basically that money right there covers most of the trust fund, most the stipend.

MARK MARTIN: Which is good cause you don't want the DOA looking at how much is in there, bills on how to swipe it.

FRANK GAFFNEY: Moving on. Next thing is unfinished business. Which I don't have anything under it. Anybody have anything under old business they want to bring up? Good business is we got more money. And then the next thing is open discussion.

STEVE DEBRUHL: Samantha's kitchen location she sent back another auto fryer as well. A single.

MICHELLE DUNCAN: My question is I do have Max is looking for a slushy machine.

FRANK GAFFNEY: I was in business on my own, but I had a slushy machine which I used at that time. The people you got the slushy stuff from would supply the machine.

STEVE DEBRUHL: I had one of those for Scott. They will

give you the machine. Parrot Ice. That was part of the problem. He's got suggested retail price one was like 1.25 and the large one was 2.25. Scott decided he was going to charge 4 dollars for it. And he didn't sell anything. Even after the guy suggested the price the markup was so tremendous. For a 1.25 might have 20 cents of food cost in there.

SHELLY LEJEUNE: We just got a minute maid machine from them from US Food. All we have to do is buy the products. It's very easy to use, very easy to clean. Just pop the item in there and finish pull it out and it's done.

FRANK GAFFNEY: Don't tell coke. Anything else under open discussion?

SHELLY LEJEUNE: I want to open discussion for Mike McManus. Who we can talk about temporary assistance. They're not giving him a time on when the location is going to be ready. Anybody want to talk about that?

EMMA PALMER: That's where we had asbestos on the roof over there.

STEVE DEBRUHL: Still got a few machines. We lost the store room. So now he doesn't have anywhere to accept deliveries. They've been looking for a new place for a while. As it stands now he can't take coke deliveries so he stops at Sams. He had to move out the bottle machines. And I think after it's all said and done if he pays

someone to drive him down there and help him out might making 50 bucks a week. Not much. The other option is they have 20 machines going full service. They were getting last month it was like 1,500 dollars commission off that going to the trust fund. The other thing look at is moving those machines off of third party giving them to Mike.

SPEAKER: Could we do that?

STEVE DEBRUHL: We can do anything we want to, that's the discussion. That's money coming out of the trust fund.

SHELLY LEJEUNE: But it's better than losing a manager or having a manager go bankrupt.

STEVE DEBRUHL: What happens in two months or four months when he gets the other machines back do we take the machines back into Long Leaf or something, do a temporary assistance. Mike's initial inventory we gave him credit for everything in the machine. He's pretty much wiped out his starting inventory. He's not in the hole. So he's not making any income. But he was compensated for all his losses just so you know. I want to make sure cause it was no fault of him. We went back as far as we could and justified. He did get in there and got a chance to get the money out of his machines when we were able to get him in there. He was able to pocket some. I know he had like a thousand dollars in change. He had that much in change.

That was short term. But that money was just sitting there. Was able to finally get the money out of the machines.

EMMA PALMER: Is it any way he can get that income for being down?

STEVE DEBRUHL: Got to be careful on that too. Might have over paid Paul Hebert. I think it's really up to the EC if y'all vote to extend it to him.

KEVIN MONK: I would rather see the man working for his money in some way shape or form. You know whether it be we give him the machines in the rest of the facility rather than just cutting him a check every month for nothing. I would rather see him working and earning his money. That's just my opinion.

SHELLY LEJEUNE: I didn't know that option was on the table.

KEVIN MONK: Just not quite sure how we would do it. Like Steve said whether it would be a temporary thing until what happened at NASA would happen.

HERBERT READO: If you give him those machines would he still have access to be able to get delivery or storage. Even giving machines he's still not gonna be adequately equip to operate.

FRANK GAFFNEY: And a he had a fire at his house. He's living in an apartment. The only storage he has is what's



in his van. Basically we're looking at either the temporary assistance, or Long Leaf send him the check, or we fool with moving all equipment back and forth again and he's got no storage. The only three things I see.

KEVIN MONK: Maybe he don't have any storage. Depends on what NASA tells us.

FRANK GAFFNEY: Right. At the present time.

STEVE DEBRUHL: They're in flux over there. They got a lot of people spread out. The machines he had outside the building 350, which is where the tornado hit, those are still going. The business in the outside machines aren't really that strong. That was definitely his bread and butter. Eighty-five percent of his revenue came out of that building.

FRANK GAFFNEY: Some of the machines are in a building and they're locked behind a door. Nobody can get to them. Once a in a while he gets to get in there and do something. But the people can't get to them to buy anything out of it.

STEVE DEBRUHL: We did move some machines around for him. NASA's really cooperative. It's just they don't know a lot. They haven't decided what they're going to do.

EMMA PALMER: So what do we go back and tell him. What do you do since Kevin is saying he should work for it. Well you go look for him some storage space.

STEVE DEBRUHL: Frank you said something about have Long Leaf pay him.

FRANK GAFFNEY: Give him the commission.

SHELLY LEJEUNE: That would save paperwork.

STEVE DEBRUHL: Plus Long Leaf they really, we took away Delgado from them. They help us in other locations. They have University Hospital so we get the check from that. I wouldn't mind trying to maintain that relationship. But I don't want to do it at the detriment of Mike. Might be a happy medium. Doesn't matter to them if they're paying us or Mike.

FRANK GAFFNEY: Mike did try. He was wanting to put in for that Harvey building so he would have storage to be able to receive goods and stuff and a few extra machines. But like Steve said, we had a manager hadn't put in for location in four years. But the rules are if you're a manned location gets it over a satellite.

STEVE DEBRUHL: Another thing to look at those two machines we temporarily gave to John before he got the other machines at the DMV which is on the way to NASA.

SHELLY LEJEUNE: Still wouldn't solve the problem of storage.

HERBERT READO: What is the amount of temporary assistance?

FRANK GAFFNEY: His would be 1450 or something like that.

HERBERT READO: If you did a temporary thing you can do it

in term time like 90 days. Don't do it over a long period of time.

STEVE DEBRUHL: Here's the issue though. The way it's set up you have to wait 90 days to get it.

FRANK GAFFNEY: He sent his application as soon as it happened. I don't know if that would even work. I know if we went with the commission with those few little things he got that should hold things over. But whatever. Those are the suggestions.

STEVE DEBRUHL: He can be involved with that. I don't know.

HERBERT READO: You don't want to break you relationship with Long Leaf too bad.

SHELLY LEJEUNE: I would like to make a motion that we give Mike McManus the Long Leaf commission and don't break the contract with them.

LEE FRAZIER: Second the motion.

FRANK GAFFNEY: Discussion. Any discussion?

EMMA PALMER: What are we saying we are going to do. Give Mike the check that's coming from Long Leaf. And how much is that?

STEVE DEBRUHL: Last month it was 1,395 or 1,400 bucks. Which is about the same.

SHELLY LEJEUNE: Instead of breaking the contract with them and still be doing it. Don't want to lose that

relationship.

LEE FRAZIER: And we're not devastating our trust fund.

FRANK GAFFNEY: Either way it comes out of the trust fund.

EMMA PALMER: What about the stations at the DMV. We're still going to give him that too so at least he'll be working on that.

FRANK GAFFNEY: He's willing to work. He's driving down to NASA not making no money, but he's driving to NASA.

STEVE DEBRUHL: They do like him out there. Act of nature. Nothing they could do about it. They had like 1,300 people working in that building. Like you came to work today and a tornado hit the building and people had to leave. Still got people with purses in there and diplomas. Lost vending machines, but a lot of people lost a lot of things.

FRANK GAFFNEY: Steve you and Mica were there the day before weren't you.

STEVE DEBRUHL: Yeah we were doing inventory.

FRANK GAFFNEY: They were inventorying all the equipment and everything. Do we have a vote all in favor?

STEVE DEBRUHL: What type of time frame we looking at?

SHELLY LEJEUNE: Do we have anything from NASA?

STEVE DEBRUHL: They don't know.

KEVIN MONK: That's kind of the issue with the location closure assistance when that comes out usually they have

to have a projected start date so we kind of know what we're getting into whenever we start it.

SHELLY LEJEUNE: Let's do a 90 day frame. I make a motion.

FRANK GAFFNEY: I don't know 90 days how you would do 90 days. We would have to have some kind of report and that's right at the next committee meeting. Would you have to start it all over again.

LEE FRAZIER: I'm suspecting to hear by our next meeting an update via NASA and/or Mike of what should be some sort of update. And then we can change up the motion and/or change the policy up for it. Moving too fast is not good.

STEVE DEBRUHL: Maybe do it for 90 days and reevaluate. In the meantime perhaps a location comes up and he applies for it and he's out of there. Don't want to extend it so the next person takes his spot.

SHELLY LEJEUNE: The amended motion will give Mike the Long Leaf check and in 90 days reevaluate the situation.

FRANK GAFFNEY: Every committee meeting.

STEVE DEBRUHL: After 90 days maybe we'll go every 30 days or something as it stands now.

EMMA PALMER: If a location do come open and he just don't apply and should have we will know.

FRANK GAFFNEY: All in favor. Opposed. So passed.

STEVE DEBRUHL: Do we want to have this for starting for June sales month of June get the June commission?

Probably still working on May.

FRANK GAFFNEY: The next check that comes in, whatever.

STEVE DEBRUHL: I'll call Long Leaf. Just trying to think legally the best way.

FRANK GAFFNEY: They were supposed to do that to begin when Mike took it because it was like four months later before they finally moved us in and Long Leaf kept it and supposed to send him the checks then but they never did.

HERBERT READO: May probably already been processed.

Should be entitled to June. That will give you your 90 days for the next meeting.

STEVE DEBRUHL: So starting effective June 1st. I will work on that.

MARK MARTIN: I think you're doing the right thing. We can go for it go for 90 days. This body will meet again before those 90 days are over. We'll have new information to discuss and then-- cause you don't want the man out there he was trying to make a living. I think that's fair. Especially since y'all have TWEH already on that for 18 months. I think it would do the man right.

STEVE DEBRUHL: I'm just thinking from a legal stand point. We have an agreement. They're going to pay us commission. Instead of paying us you pay them because what's to say I call them you need to pay Mark Martin. I need to make sure.

MARK MARTIN: We probably need to pass that through Cynthia Batiste. But if everybody's okay with that just to make sure that we're not doing anything wrong and we're not harming. Do no harm. No harm to the vendor, no harm to Long Leaf and we're fair with it we'll proceed with that, let the chairman know so he can disseminate that information that we're rolling with it or we're not.

FRANK GAFFNEY: Basically it's going to be the same thing because temporary assistance would come out the trust fund and the check from the company comes into the trust fund. About the same amount going out.

STEVE DEBRUHL: It's not the same thing from a legal standpoint. I have to make sure.

FRANK GAFFNEY: I was talking about amount of money.

MARK MARTIN: But you have two options. You either have Long Leaf issue the check directly to the vendor or we get the check from Long Leaf and we issue a check out of the trust fund to the vendor. Those are your two options. And it would be easier to let Long Leaf just give them the check. That's what we will pursue. If there's some-- this society is very litigious. If there is something not right with that or may affect our relationship with Long Leaf we're not going to do that. We'll take it out of the trust fund. That's our only two options we have and we will get back with y'all on what we do. And we know that

option one is of preference, have Long Leaf pay them directly.

STEVE DEBRUHL: And Long Leaf I think would be thrilled with that. It's not costing them any money. The only one who's losing money is the trust fund. And since you guys represent the trust fund. We shouldn't have any issue.

FRANK GAFFNEY: Everybody in agreement.

LEE FRAZIER: What do we do about Paul Hebert?

SHELLY LEJEUNE: His extension is expired.

FRANK GAFFNEY: It was called for 18 months with an extension and he's already done his extension. So that's 2 years. And what was temporary.

LEE FRAZIER: But there again DOD, excuse me, DOT has messed up costing him his job. So where does the vendor fit in that circumstance?

KEVIN MONK: Bid on other locations.

FRANK GAFFNEY: We did a vote on it. We couldn't continue to do certain, we went 6 months past the 18 months.

MARK MARTIN: Why would you bid on another location when you're getting paid for free. I could lay on that gravy train all day.

LEE FRAZIER: I'm sure Paul is speaking to you as much as he is me so I just want to be prepared to have the same answer.

STEVE DEBRUHL: I think we kind of messed up on Paul to



start with. It's something we've never done before. The paperwork to do this actually I found some of it cleaning out Janel's cabinet. It does say on there percentage of sales or social security. But what that means is whatever they were getting on disability you could pay either disability or a percentage of sales. Alex George's case his sales were less than his disability. So Kevin's using the same philosophy we pay him what his sales were. So a little less what he is making disability. The idea is you want people to work. In Paul's case his disability I'm sure is a lot less than what we're paying him. We're paying him 2,700 dollars a month.

FRANK GAFFNEY: What it boils down to he has been paid for almost three years.

LEE FRAZIER: And I know an option of which he may yet bring to our attention. He is very close to retirement and he's talked about it several times. So then that may change the financial structure of all of this.

EMMA PALMER: If he is looking for that 2,700 he may retire.

STEVE DEBRUHL: We paid him 29,944 so far this year. Last year I did the federal report I had to call RSA and tell them what was going on. Got like 37. I think it was 37,000.

EMMA PALMER: And that's been three years. Look how many

locations that came open.

FRANK GAFFNEY: Mark when I started going through all those papers and stuff I said.

KEVIN MONK: We live and learn and we do not at any point want to be a disincentive for people not to work.

STEVE DEBRUHL: This is what's going on with that too. I told this to Paul Hebert and Paul Raboulet. You guys deduct non incurring expenses so you maintain your social security. But he doesn't have that opportunity now. So if social security comes back to him and say you made 30,000 dollars he has nothing to offset that. He may get upside down on his social security and they may come back looking for him.

FRANK GAFFNEY: Once he hits 65 that doesn't matter anyway. Because at 65 they switch you to social security and it doesn't matter how much you make.

STEVE DEBRUHL: How old is he?

FRANK GAFFNEY: He is turned 65 now I think.

EMMA PALMER: They can go back.

HERBERT READO: That may be something we need to look at is revamping that temporary assistance.

FRANK GAFFNEY: We did this at a mandatory committee meeting and everybody voted on it and what it's called is temporary assistance.

HERBERT READO: Two years you have to put a cap on that.

FRANK GAFFNEY: That's what we did the last meeting.

STEVE DEBRUHL: The cap was 18 months.

FRANK GAFFNEY: Two years, no more.

HERBERT READO: Even with that you still have to have something in place to allow that manager they have to bid on a location if that's going to be a time limit on that. Like Mr. Mark said why bid on a location. You're giving them incentive not to bid.

STEVE DEBRUHL: He does have a good location and he doesn't want to give that up.

FRANK GAFFNEY: It all depends too for instance myself okay, the temporary it was supposed to be 8 months and 19 months later I got in. I didn't get 19 months worth of money. I only got I think 8 months all I got. Terry he got, he was closed 23 months and I think he only got 4 months worth of money.

LEE FRAZIER: Hurricane Rita took me out for 14 months.

FRANK GAFFNEY: That's why we passed this to take care of problems like that.

STEVE DEBRUHL: No fault to Paul. He can't make them do anymore than they're doing. You're right, he has no incentive. If it was he wouldn't lose his location. But you want to bid on a less performing location one day going to open back up going to miss that. If he can go back to the old one.

MARK MARTIN: I would think RSA would want to know more about it this year as well. That we continue to do what we're doing and why.

STEVE DEBRUHL: No federal matching dollars. Straight out of the trust fund.

FRANK GAFFNEY: Yeah, straight from the trust fund. We don't use any matching dollars. Now we would like it the other way. But the easiest way to pass it with the trust fund money so that's what we did.

LEE FRAZIER: I move that we adjourn or somebody break out a credit card and feed us.

SHELLY LEJEUNE: I second that motion.

FRANK GAFFNEY: All in favor. So passed.